

The agricultural transition: Building a sustainable future

Sustainable farming is necessary for decarbonization. But to get the world to net zero, the agriculture sector must take action along the entire value chain.

Contents

2

Executive summary

7

Momentum for decarbonization in agriculture

10

A revised perspective on 1.5° pathways

12

Measures to effect change

13 Tackling food waste

14 Addressing land use with nature-based solutions

16 Shifting what we eat

19 Innovating to drive further progress

21

Changing how we farm

27

Achieving progress at scale

31

Conclusion

33

Appendix



Executive summary

In 2020, we released our report *Agriculture and climate change*, which identified key actions the agricultural industry could take to support decarbonization. For this report, our research has focused on how decarbonization measures have evolved, as well as on the key barriers to their adoption and the actions industry players and investors can take to support their uptake. At the same time, conversations about sustainable transitions have increasingly focused on agriculture's effects on nature and society beyond climate change. For example, agricultural land covers half of all habitable land and is responsible for 70 percent of freshwater withdrawals. In addition, food systems are the primary driver of biodiversity loss around the world, and these systems have growing effects on biosphere integrity, human health, and food access. While climate change remains the focus of this report, decarbonization and the actions to achieve it cannot be considered separately from their broader impacts on nature and society. Trade-offs and other benefits associated with decarbonization actions are highlighted throughout the report.

Achieving a 1.5° pathway will require actions that extend beyond the farm throughout the value chain. Chief among these actions are reducing food loss and waste, adopting dietary shifts, and adapting how we use arable land, all of which are critical to decarbonization and will help the industry meet global food needs while maintaining the livelihoods of farmers (Exhibit E1).

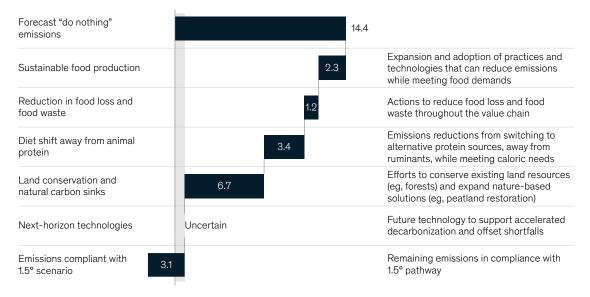
Tackling food waste. Approximately 30 percent of the world's food is lost or wasted every year.4 Food loss and waste not only contribute an estimated 8 to 10 percent of global anthropogenic emissions⁵ but also drive food insecurity and overproduction, the latter of which contributes in turn to nature degradation. It is estimated that food waste could be reduced by approximately 23 percent by 2050, which would account for approximately 0.7 metric gigatons (Gt) of CO₂ equivalent (CO₂e). To achieve these reductions, we will need to better connect supply chains, improve preservation, adapt purchasing habits, and make more productive use of food loss or waste, creating opportunities for industrials across the value chain.

Shifting what we eat. Dietary shifts are already opening new markets and creating value for farmers and industrials. Producers and consumers can avoid releasing a substantial amount

Exhibit E1

Action in a handful of areas can allow global food and agriculture systems to decarbonize on track with a 1.5° pathway.

Levers to abate forecast agriculture production and LULUCF¹ emissions in 2050, GtCO₂e² (GWP AR6 100Y³)



Note: In sum, levers achieve emissions reductions slightly beyond 2050 compliance with the 1,5° pathway, leaving room to account for overlap in reductions potential and failure to meet targets.

Land use, land-use change, and forestry

²Metric gigatons of carbon dioxide equivalen

³Global warming potential, as outlined in the 100-year scenario of the Intergovernmental Panel on Climate Change's Sixth Assessment Report.

of emissions by turning to alternative protein sources, including plant-based products and precision-fermented and cellular products that are nearly identical to animal protein products. For example, classic plant-based options emit 12 percent of the total greenhouse gases (GHG) emitted by cattle and have a lesser ratio of methane per kilogram of product. Dietary shifts away from animal proteins could save nearly 640 million hectares of land, which could in turn be reforested or become a locus for other nature-based solutions. Of course, in the case of alternative protein sources, trade-offs, including human health, food access, and farmer equity, are especially important and must be adequately considered as part of any transition.

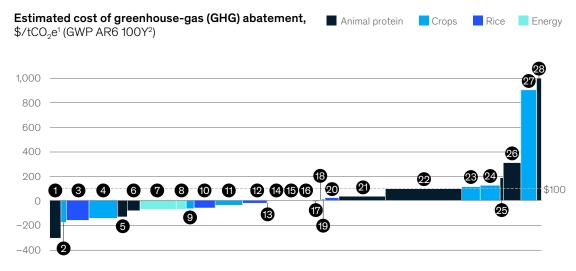
Addressing land use with nature-based solutions. Agricultural land covers approximately 4.9 billion hectares, or 38 percent of the world's terrestrial area, and is estimated to account for approximately 80 percent of global land-use change as land is cleared or converted for cropland, feed production, or grazing land. Given this enormous land-use footprint, nature-based solutions, including conservation and restoration solutions, have the potential to abate 6.7 GtCO₂e in 2050—approximately 80 percent of the total abatement potential. The largest levers for achieving this potential concern improved forestry practices, especially forest restoration. Notably, adoption of many nature-based solutions will likely require increased land-use intensification to meet global food demand and adequate incentives for farmers to limit future land conversion.

Changing how we farm, the focus of this report, is critical to a successful transition. Building on our previous work, we have defined 28 measures that can support decarbonization on the farm while creating value for the industry and farmers (Exhibit E2). Together, these measures have an annual emission-reduction potential of approximately $2.2\,\mathrm{GtCO}_2\mathrm{e}$. Many of these measures can be implemented at little to no cost to the farmer and have benefits beyond emissions reductions, including yield and biodiversity uplift.

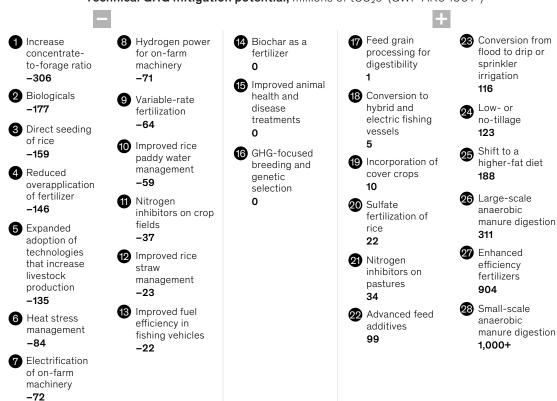
Twenty-eight measures can support decarbonization on the farm while creating value for the industry and farmers.

Exhibit E2a

A marginal abatement cost curve (MACC) shows the relative costs of identified decarbonization measures.



Technical GHG mitigation potential, millions of tCO₂e¹ (GWP AR6 100Y²)



Note: The width of each bar on the horizontal axis reflects GHG mitigation potential for each lever; the vertical axis displays the average abatement cost (\$\forall CO_{e}) for each lever; the total abatement potential is less than the full width of the marginal abatement cost curve (MACC) due to the potential for interaction between some levers.

¹Metric tons of carbon dioxide equivalent.

rweats tons or carbon toxical equivalent.

Global warming potential, as outlined in the 100-year scenario of the Intergovernmental Panel on Climate Change's Sixth Assessment Report.

Exhibit E2b

A marginal abatement cost curve (MACC) shows the relative costs of identified decarbonization measures. (continued)

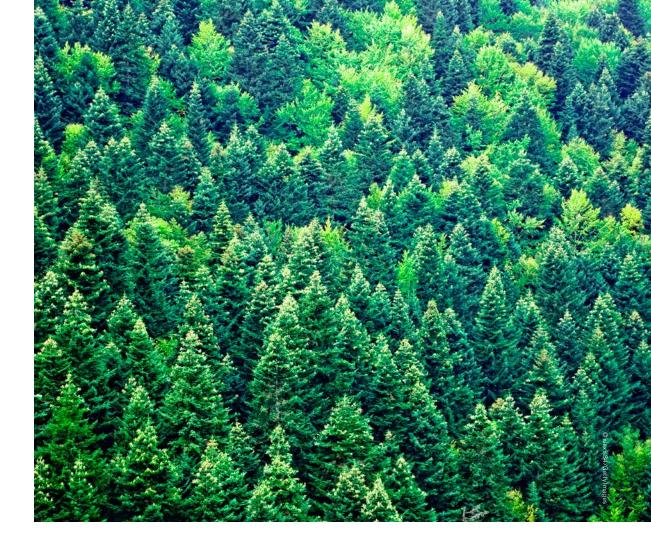
| | Animal protein | | Rice | Energy | |
|---|----------------|-----|------|--------|--|
| GHG emissions, % reduction (vs 2050 "do nothing" emissions) | - 23 | -36 | -59 | -15 | |
| GHG emissions, amount of reduction in metric gigatons (Gt) of CO ₂ e (vs 2050 "do nothing" emissions) | 1.1 | 0.6 | 0.4 | 0.2 | |

Although a 1.5° pathway exists and can create value for farmers and the broader industry, meaningful barriers are preventing the adoption of decarbonization solutions at scale. Farmers are central to the sustainability transition, but they do not yet have sufficient incentives to adopt new methods and technologies. Emissions tracing and other actions require new, innovative solutions to facilitate decarbonization. And there is much room to grow in helping farmers overcome challenges in scaling their operations and maintaining profitability.

The findings in this report can guide food and agriculture organizations as they transition to increased sustainability. Each intervention should be tailored to its specific context, but broadly speaking, change requires the following:

- financial incentives to spur farmer action, whether through carbon markets, green premiums, subsidies, rebates, or other green-financing mechanisms
- ecosystem collaboration and improved tracking and traceability to bring solutions to market and support monetization of on-farm practice changes and purchaser decision making
- research and investment to bend the cost curve to reduce adoption costs for existing solutions and support the development and scale-up of new technologies

The food and agriculture value chain has a chance to create a more sustainable ecosystem that feeds a growing planet while maintaining the livelihoods of farmers. With tailored and concentrated action, industry players, policy makers, and investors can accelerate the path to this future while enabling their own growth.



Momentum for decarbonization in agriculture

Significant progress has been made in decarbonizing industries and sectors across the world, but unless greenhouse-gas (GHG) emissions are steeply reduced in the coming decades, global temperatures will rise 2.0°C or higher above preindustrial levels during the next century, according to the 2022 Sixth Assessment Report of the Intergovernmental Panel on Climate Change (IPCC).¹¹ Four of the nine planetary boundaries, including land-system change and species extinction, are already in or beyond the zone of uncertainty as defined by the Stockholm Resilience Center.¹² Furthermore, the agriculture industry alone accounts for nearly a quarter of global emissions.¹³

In response, consumers, investors, policy makers, and nongovernmental organizations (NGOs) are increasingly demanding affordable, sustainable products that meet the world's nutritional needs. These demands are creating momentum and opportunity for food and agriculture industrial companies, start-ups, and investors to meet these needs in a climate-resilient, profitable manner.

Consumers are directing investor interest as they become more conscious of the environmental impacts of their food, especially in the West. According to a 2021 survey of consumers, approximately 30 percent of European and US consumers plan to spend more on environmentally friendly products. Further, many consumers are shifting their diets to incorporate plant-based dairy and meat alternatives, and "flexitarian" diets are on the rise. Investors are taking notice, and food and agriculture companies are benefiting from shifts in investment flows. Despite continued decreases in overall venture capital (VC) investments, agtech investments saw modest growth between the second and third quarters of 2022. For the second s

At the same time, policy makers and NGOs across the globe are supporting transparent tracking and other measures to accelerate a more sustainable future. In March 2022, the US Securities and Exchange Commission proposed rule changes related to emissions disclosures, including Scope 3 emissions, which could increase scrutiny on sourcing and encourage organizations to provide consumers with additional visibility. Other policies support the adoption of low-carbon and nature-positive farming practices. For example, the Inflation Reduction Act in the United States has assigned \$40 billion for advancing regenerative agriculture practices such as cover cropping and agroforestry, with additional funding for sustainable solutions from the US Department of Agriculture (USDA).¹6 And NGOs are supporting organizations in setting targets and ensuring robust tracking of these goals (see sidebar "Forest, land, and agriculture guidance from the Science Based Targets initiative").

Forest, land, and agriculture guidance from the Science Based Targets initiative

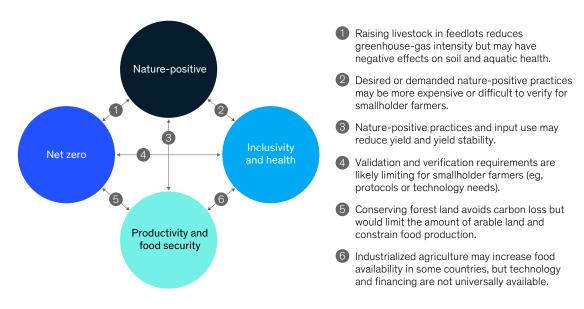
Science Based Targets, a leading organization for climate targets, recently launched its forest, land, and agriculture (FLAG) guidance to expand coverage and support organizations in setting science-based targets related to emissions. Developed in collaboration with private organizations across the food and agriculture value chain, the guidance accounts for land-use-change emissions, land-management emissions, and carbon removals.

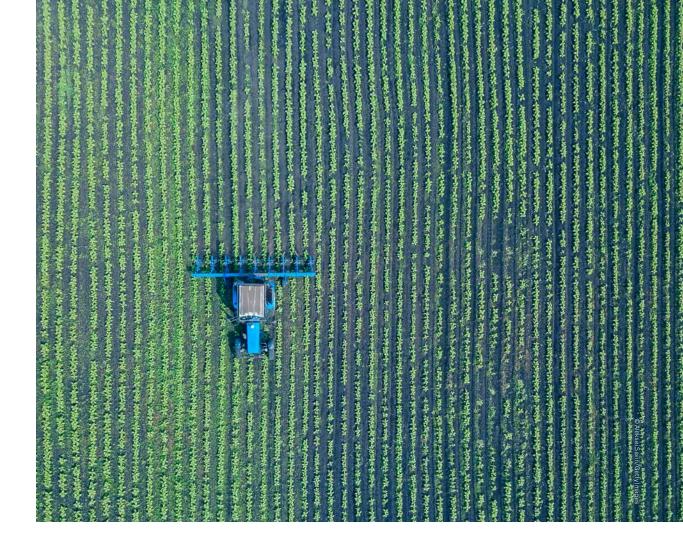
 $^{^{1} \}hbox{``FLAG Science Based Target Setting Guidance launch,"} Science Based Targets, September 28, 2022.$

Players in food and agriculture systems need to keep multiple primary goals in mind to deliver affordable food at scale while limiting their impact on the planet (Exhibit 1). However, taking action toward any one of these goals can be a complex balancing act: momentum on decarbonization and nature-positive action cannot be considered separately from humanitarian needs or feeding the planet.

Today, many food and agriculture players are focused on the trade-offs involved in implementing new decarbonization measures. On the one hand, many solutions that reduce GHG emissions can negatively affect productivity and food security. On the other hand, decarbonization actions can also accelerate progress toward other goals. For example, farmers who implement decarbonization practices can improve soil health and increase water retention, resulting in higher yields while restoring the biosphere. With this in mind, decarbonization solutions need to be considered in the context of their broader impact.

In many situations, players must negotiate trade-offs between the four main goals of the agriculture system.





A revised perspective on 1.5° pathways

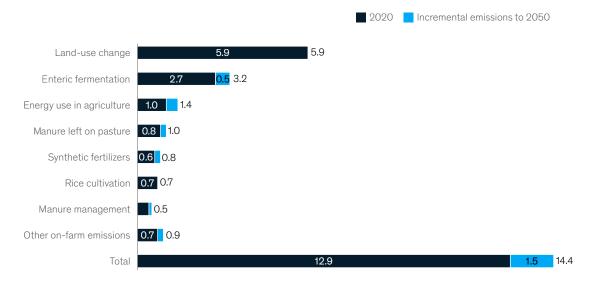
Many organizations, such as the IPCC and the World Wide Fund for Nature,¹⁷ and numerous scholars have published perspectives on and pathways to 1.5°. This report is intended to provide our current perspective on the agriculture sector, which is seen as particularly difficult to abate. A wide variety of emissions sources are associated with agriculture; however, three major sources combined account for nearly 74 percent of the total, making them excellent targets for action (Exhibit 2):

Exhibit 2

The top three emissions sources in agriculture account for three-quarters of its total emissions.

Projected greenhouse-gas emissions from agriculture production,

Global emissions, GtCO₂e¹ (GWP AR6 100Y²), by emissions source



Note: Figures may not sum, because of rounding

Metric gigatons of carbon dioxide equivalent.

²Global warming potential, as outlined in the 100-year scenario of the Intergovernmental Panel on Climate Change's Sixth Assessment Report.

Source: Food and Agriculture Organization of the United Nations; Intergovernmental Panel on Climate Change's Sixth Assessment Report (IPCC AR6); Pierre Friedlingstein et al., "Global carbon budget 2020," Earth System Science Data, December 2020, Volume 12, Number 4

- Land-use change refers to emissions associated with land conversion for agriculture. The
 most common source of these emissions is deforestation, and the majority of land is used to
 feed and raise livestock: grazing lands account for 26 percent of the planet's ice-free land,
 and another 33 percent is used to produce livestock feed.¹⁸
- Enteric fermentation refers to the methane emitted by cattle, sheep, goats, and other ruminants during the digestion process. This methane significantly increases the emissions footprint of ruminants relative to other protein sources.
- Energy use in agriculture refers to the on-farm emissions associated with energy production, primarily fuel combustion and electricity generation.

To address these emissions sources, we identified interventions to achieve net-zero emissions and sized them against the baseline of agricultural emissions developed by the Food and Agriculture Organization of the United Nations (FAO), using the tier-one methods of the IPCC guidelines for national GHG inventories (additional detail can be found in the appendix). Although the impact of interventions such as land-use change, on-farm practices, and dietary shifts will likely vary based on incentives and policy shifts, each will be important to consider to create sustainable agricultural systems, regardless of warming scenario.



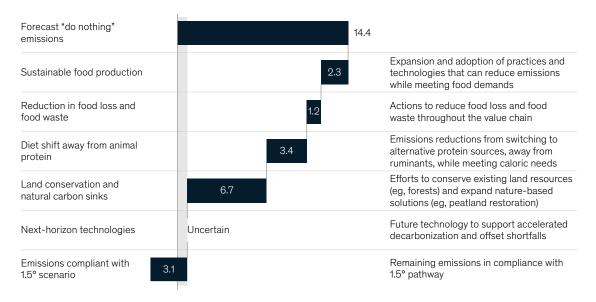
Measures to effect change

To remain on a 1.5° pathway, agriculture will have to cut its overall emissions from 14.4 metric gigatons (Gt) of CO₂ equivalent (CO₂e) to 3.1 GtCO₂e by 2050—almost 80 percent (Exhibit 3). Luckily, there are a number of solutions that can help drive meaningful progress toward decarbonization and sustainability, such as reducing food loss and food waste, shifting diets (primarily away from animal protein), and implementing nature-based solutions. Further innovation and commercialization of next-horizon technologies can provide additional reductions beyond what is estimated.

Exhibit 3

Action in a handful of areas can allow global food and agriculture systems to decarbonize on track with a 1.5° pathway.

Levers to abate forecast agriculture production and LULUCF¹ emissions in 2050, $GtCO_2e^2$ (GWP AR6 100Y³)



Note: In sum, levers achieve emissions reductions slightly beyond 2050 compliance with the 1.5° pathway, leaving room to account for overlap in reductions potential and failure to meet targets.

Decarbonizing the world's food and agriculture systems will change the way we farm and augment progress in the final area for action—and the focus of this report—sustainable food production. Our estimates indicate that action in these areas could reduce emissions sufficiently to achieve a 1.5° pathway, with some overshoot to account for potential overlap.

Tackling food waste

Approximately 30 percent of the world's food is lost or wasted every year.¹⁹ The FAO estimates that around 14 percent of food is lost during upstream production,²⁰ and the UN Environment Programme's 2021 Food Waste Index Report estimates that a further 17 percent of food was wasted downstream in retail, food service, and households. 21 Food loss and waste not only contribute an estimated 8 to 10 percent of global anthropogenic emissions²² but also drive food insecurity and overproduction.

and use, land-use change, and forestry

²Metric gigatons of carbon dioxide equivalent.

Global warming potential, as outlined in the 100-year scenario of the Intergovernmental Panel on Climate Change's Sixth Assessment Report.

On a percentage basis, food loss is highest in lower-income regions where supply chains are less developed and preservation systems are less robust. For example, loss rates in Western Africa are as high as 24.8 percent versus 6.5 percent in Western Europe. ²³ That said, food loss can also be high in developed economies, driven by price volatility, high consumer standards, and production surplus. Food waste rates during consumption and distribution tend to be higher in high-income geographies: around 29 percent in North America versus 5 percent in South and Southeast Asia, for example. ²⁴ Globally, the majority of food waste occurs in households as a result of overbuying, consumers' psychological distance from the waste they create, and other factors. ²⁵

It is estimated that food waste could be reduced by approximately 23 percent by 2050, which would lead to an emissions reduction of approximately 0.7 $\rm GtCO_2e$. ²⁶ In addition, food loss reductions of 17 percent could be achieved by 2030, ²⁷ which could contribute an additional 0.5 $\rm GtCO_2e$ to emissions reductions. ²⁸ Reducing food loss and waste carries benefits beyond climate change as well. For example, reducing them by a combined 50 percent overall by 2050 would prevent agricultural conversion of land the size of Argentina and reduce freshwater use by approximately 13 percent. ²⁹

Achieving these reductions will require action across the value chain to better connect supply chains, improve preservation, adapt purchasing habits, and make more productive use of food loss or waste. Organizations are mobilizing to address both food loss and food waste. For example, the UN's Sustainable Development Goal 12.3 is to "halve per capita global food waste at the retail and consumer levels" by 2030.³⁰ And the 123 Pledge was introduced at the 2022 UN Climate Change Conference (COP27) to accelerate efforts to reduce food loss and waste.³¹

Addressing land use with nature-based solutions

Innovating how we use our limited land resources can create new opportunities to achieve net-zero goals. Current food and agriculture systems are a leading cause of land-use change. Agriculture alone is estimated to account for approximately 80 percent of global land-use change, which has a profound impact on carbon release and also negatively affects biodiversity and ecosystems. The UN's International Union for Conservation of Nature (IUCN) has identified agriculture as a threat to more than 19,000 species facing a high risk of extinction, making it the single largest driver of accelerating biodiversity loss. 33

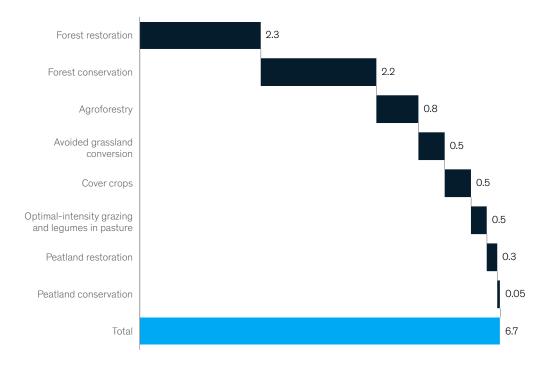
Altogether, nature-based solutions, including conservation and restoration solutions, have the potential to abate $6.7~\rm GtCO_2e$ by 2050 (Exhibit 4). Improved forestry practices account for approximately 80 percent of this potential. Restoration levers offer the greatest potential, yet the importance of protecting carbon-dense regions, such as peatlands and tropical forests, cannot be overstated. Land degradation only makes restoration efforts more difficult, and restoration tends to be more expensive than conservation.

Agriculture-specific innovations to directly address land use while feeding a growing population are emerging. Farmers are thinking about how they can get more out of their land and use it for multiple purposes, such as planting trees or adding solar panels in cropland and pastures (see sidebar "Integrated farming systems").

Exhibit 4

Restoration and conservation are the most effective levers for abating land-use emissions, in addition to a number of others.

Feasible greenhouse-gas abatement potential of restoration and avoidance levers, GtCO₂/year, 12050



Note: Figures do not sum, because of rounding.

1Metric gigatons of carbon dioxide per year.

Source: IPR Nature Scenario; McKinsey TRAILS Solution

Notably, many of these technologies will require limited future conversion of land, which will in turn likely require land-use intensification to meet global food demand. Farmers will need adequate incentives to limit their land use in favor of conservation and restoration. Incentives from carbon and nature markets, industry players, and policy makers are beginning to emerge but will need to continue to scale:

- Carbon and nature markets today are supporting farmers in adopting nature-based solutions such as cover cropping and no-till farming, for which they can generate and sell carbon credits. In 2021, the share of nature-based credits in voluntary markets increased by nearly 20 percentage points, with a clear price premium.³⁵
- Policy makers are also beginning to respond. For example, the USDA Conservation
 Reserve Program continues to pay farmers an annual rental fee to stop farming on
 environmentally sensitive lands.³⁶ In addition, the Inflation Reduction Act in the United
 States includes \$5 billion specifically for climate-smart forestry and wildlife protections.
 Brazil has pledged to restore 15 million hectares of degraded pastureland, and China has
 pledged to increase forest stock by six billion cubic meters from the 2005 level.

Integrated farming systems

Silvopasture and agroforestry are practices that integrate trees into pasture and cropland to meaningfully benefit environmental and production goals. For example, agroforestry can provide 45 to 65 percent more benefits for biodiversity than standard agricultural landscapes, and silvopasture sequesters five to ten times as much carbon as standard pastures.¹ In addition, trees can make farms more resilient by protecting crops and livestock

from the sun. They also require fewer inputs and improve soil health while providing farmers another revenue stream.²

Agrovoltaics—the practice of incorporating solar panels on arable land—has the potential to sustainably increase agricultural yields, reduce water use, create additional revenue, and promote equity for small-scale farmers.³ Solar panels can provide energy directly to farms, reducing their dependency

on fossil fuels and encouraging energy independence for small-scale farmers in developing communities; excess energy can be sold to the grid. The shade provided by the panels can make farms more water efficient and provide valuable shade for livestock, leading to greater productivity for both crop and animal yields.

 Large private-sector players are also making direct changes. For example, COP27 saw 14 agricultural commodity partners commit to act by reducing emissions from land-use change and deforestation.³⁷

Considerations for land use extend beyond the need to feed a growing population. As other industries make sustainable transitions, demand for crop inputs may grow. An estimated 40 percent of the US corn crop is used in biofuels, along with 30 percent of the soy oil produced in the United States. Biobased feedstocks for production of basic chemicals, which are often derived from corn and other agriculture inputs, are seeing increasing traction. Although alternative, lower-input feedstocks may support growing demand, effective cross-industry decarbonization will rely on careful consideration of the land-use and food security impacts associated with adoption of these technologies.

Shifting what we eat

Changes in the composition of human calorie consumption by shifting diets is an opportunity to limit methane emissions from livestock. These methane emissions increase atmospheric temperature approximately 80 times more than ${\rm CO_2}$ on a 20-year outlook, but methane has a shorter atmospheric lifetime than other GHGs, making it an effective target for reducing global temperatures quickly. Animal-sourced products supply 18 percent of the calories consumed by humans today, ³⁹ and that proportion continues to rise—especially in developing countries, where demand for animal meat is expected to grow by as much as 74 percent. ⁴⁰ In this high-demand environment, producers and consumers can avoid a substantial amount of emissions by turning

¹ Jerônimo Boelsums Barreto Sansevero, Renato Crouzeilles, and Pedro Zanetti Freire Santos, "Can agroforestry systems enhance biodiversity and ecosystem service provision in agricultural landscapes? A meta-analysis for the Brazilian Atlantic Forest," Forest Ecology and Management, February 2019, Volume 433; "Silvopasture," Project Drawdown, accessed May 11, 2023.

² "Soil health," National Agroforestry Center, US Department of Agriculture, accessed May 11, 2023.

³ Chad W. Higgins, Ganti S. Murthy, and Kyle W. Proctor, "Agrivoltaics align with Green New Deal goals while supporting investment in the US' rural economy," Sustainability, December 2020, Volume 13, Number 1.

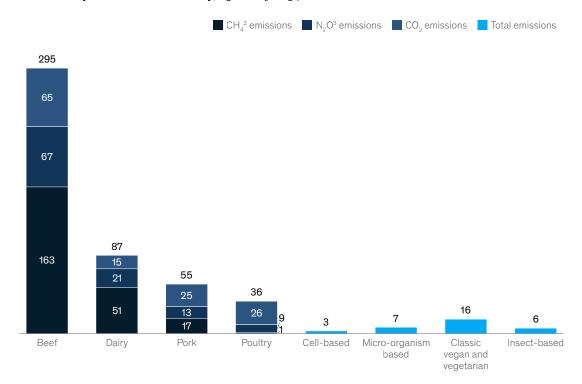
to alternative protein sources, including classic plant-based products and precision-fermented and cellular products. For example, classic plant-based options emit about 5 percent of the total GHGs emitted by cattle and have a lesser ratio of methane per kilogram of product (Exhibit 5).⁴¹

In addition, alternative protein sources have smaller physical footprints and consequently limit future land conversion while creating opportunities for sequestration. For example, one kilogram of beef protein requires an estimated 326 square meters of land versus four for plant-based options, 12 for poultry, and only three for cell-based.⁴² Dietary shifts away from animal proteins could save nearly 640 million hectares of land, which could in turn be reforested or provide a locus for other nature-based solutions.⁴³

Exhibit 5

Conventional protein sources, especially ruminants, have significantly larger emissions intensities than alternatives.

Current life cycle emissions intensity, kg of CO₂e/kg protein¹



 $^{^1\}mbox{Kilograms}$ of \mbox{CO}_2 equivalent per kilogram of protein. $^2\mbox{Methane}.$

³Nitrous oxide

Source: ClimateWorks Foundation Global Innovation Needs Assessment (GINA), Protein Diversity; Food and Agriculture Organization GLEAM (Global Livestock Environmental Assessment Model); J. Poore and T. Nemeck, "Reducing food's environmental impacts through producers and consumers," Science, June 2018, Volume 363, Number 6429; "Meat: The future series - Alternative proteins," World Economic Forum, January 2019

Even modest diet changes such as "flexitarianism," or semi-vegetarianism, can improve emissions outcomes. If 50 percent of the global population reduced their daily consumption of animal-based proteins to 60 grams (about 150 calories of beef), $2.2\,\mathrm{GtCO}_2\mathrm{e}$ could be mitigated. ⁴⁴ In conjunction with emission-reduction methods for conventional protein, such as anaerobic digestion, this shift could significantly decrease global emissions from protein production.

The market for alternative proteins is no longer nascent. Market participants have found success across a broad spectrum of categories, and between 2019 and 2022, dollar sales grew by 44 percent, including 7 percent between 2021 and 2022. In spite of this overall growth, stakeholders must overcome a number of challenges to further enhance adoption of alternative proteins. Successful alternative proteins have sensory profiles—most of all taste and texture—that consumers enjoy. Palatability is particularly important given that plant-based products remain more expensive than meat, due in part to high initial investments and limited availability for the production supply chain. Policies can support consumer adoption; for example, the European Union's Farm to Fork strategy aims to increase the availability of alternatives.

In making these dietary shifts, producers and consumers must first consider their impact on human health and livelihoods. In some cases, these impacts are positive. For example, research suggests that encouraging citizens to shift their diets toward alternative proteins could reduce dietary mortality by up to 7 percent, with the largest impact in upper-middle-income countries. ⁴⁶ However, research also highlights the need to consider the nutritional impacts of alternatives in addition to their environmental impacts. For example, tofu is the only plant-based alternative to traditional protein sources that has a comparable digestibility and amino acid profile. ⁴⁷ In addition, sufficient protein must remain available and affordable to consumers. The shift to alternatives will likely need to be led by wealthier nations, which can afford such solutions, rather than by developing nations, which may instead focus on improvements in animal productivity. ⁴⁸

Dietary shifts away from animal proteins could save nearly 640 million hectares of land, which could in turn be reforested or provide a locus for other nature-based solutions.

Innovating to drive further progress

Further progress toward achieving sustainability goals will require additional innovations and technical solutions beyond what is commercially feasible today. We identified four thematic areas of agtech innovation: decarbonizing inputs, digital agriculture, livestock enteric emissions reductions, and novel production methods.

Decarbonizing inputs

This refers to interventions to reduce emissions from the production or application of inputs. For instance, agricultural inputs, such as fertilizers, pesticides, herbicides, and fungicides, generate an estimated 1,188 metric megatons (Mt) of CO_2e in emissions across the value chain, from production to application. ⁴⁹ New techniques to reduce emissions across the entire value chain focus on three main areas:

- reducing emissions from production, such as through the use of clean ammonia, which can mitigate approximately 99 percent of emissions from production⁵⁰
- reducing application rates of chemical inputs such as biologicals
- improving crop uptake and resistance, including through gene editing

Digital agriculture

One of the least digitalized industries in the United States, agriculture could benefit from new tools and techniques to help leverage data or analytics in service of sustainable decision making.⁵¹ Digital solutions in agriculture such as the following could provide an ROI for growers and the environment alike:

- farm management software to improve operational efficiency
- carbon verification and monitoring tools to measure carbon emissions and sequestration, monitor and optimize irrigation systems, and estimate sustainability impact
- precision agriculture hardware to provide real-time soil measurements and reduce inputs
- remote-sensing technologies to monitor crop growth and reduce broad pesticide application
- agribusiness marketplaces to provide greater insight into food safety and traceability
- farm robotics and automated and electrified machinery to reduce labor needs, optimize field operations, and reduce input usage and operating costs

Livestock enteric emissions reductions

Novel methods are emerging to reduce enteric emissions in livestock, particularly in grassland-based systems. Most current interventions focus on reducing emissions from cows raised in feedlots, where their feed, diet, and conditions are most controllable. However, emissions from feedlots account for a small portion of livestock emissions, given their low prevalence and relatively efficient production mechanisms. ⁵² New interventions can thus focus on reducing enteric emissions from livestock raised in grassland or mixed systems, where cattle might be centrally handled only once or twice a year for weighing and treatment and where their feed rations are unpredictable and uncontrollable.

Potential interventions include the following:

- methane vaccines to suppress methanogenesis, the process that produces methane
- rumen-modifying microbes, which can be added to water sources or as a silage inoculant in mixed systems⁵³
- novel delivery methods, such as encapsulation technologies, to incorporate feed additives in grassland or mixed systems

Novel production systems

The aforementioned interventions largely represent mechanisms to reduce emissions within the current agricultural production system. However, there is growing movement toward novel methods that represent a fundamental change in the way we grow our food:

- Controlled-environment agriculture (CEA), including vertical farms, allows for controllable growing conditions and can decrease water, land, and chemical input consumption per acre.
 But CEA demands significantly more energy than conventional farming systems.
- Land-based aquaculture can enable production closer to areas of demand and achieve up to 50 percent reductions in emissions relative to traditional open-net-pen systems if powered by renewables.⁵⁴

In each of these areas, there's no shortage of innovations that have the potential to reduce emissions and change the way our food is grown. Every day, new advances in science, software, and computing push the frontier of possibilities for a new food system.



Changing how we farm

Adapting how we farm, the focus of this report, will be critical to a successful transition and could support estimated annual emissions reductions of 2.2 GtCO₂. Action will be required across farming ecosystems large and small, including all forms of crops and livestock. Today, farmers are adopting practices that decarbonize and reduce impacts on planetary boundaries while improving their bottom lines, such as optimizing fertilizer use and managing livestock heat stress. More forward-thinking farms are adopting newer technologies, such as anaerobic digestion and electrified equipment, to drive further impact.

While many strategies have benefits in addition to reducing emissions and can be implemented at little to no cost to the farmer, economics remains a key barrier to at-scale adoption. Further investment, education, and development from industrials, start-ups, and financial institutions

will support accelerated uptake. The following chapter details measures to reduce on-farm emissions, barriers limiting adoption, and opportunities for collaboration to drive adoption.

Sustainable changes in food production

The primary focus of this report is on sustainable food production, for which we have identified 28 measures that can support on-farm decarbonization in line with the 1.5° pathway described in the IPCC's Sixth Assessment Report. Altogether, on-farm decarbonization has an annual emission-reduction potential of approximately 2.2 $GtCO_2$ (see "Measures for supporting decarbonization and sustainability impacts: Deep dives" in appendix), with the majority of mitigation coming from the top 15 measures (Exhibit 6).

Much has changed since our previous publication, including the addition of five new measures that can play an active role in reducing emissions: hydrogen power for on-farm machinery, cover crops, biologicals, livestock heat stress management, and conversion to hybrid and electric fishing vehicles. Furthermore, the science around emissions has advanced with continued academic research and the increased availability of technologies such as satellite imagery of croplands, all of which has improved our understanding of cost position, emissions reduction, and the implementation potential of measures.

To understand how the sector can achieve a 1.5° pathway, we developed a marginal abatement cost curve (MACC) to assess each measure's potential and average cost to abate one metric ton of CO_2e for global on-farm emissions (Exhibit 7).⁵⁵

While many strategies have benefits in addition to reducing emissions and can be implemented at little to no cost to the farmer, economics remains a key barrier to at-scale adoption.

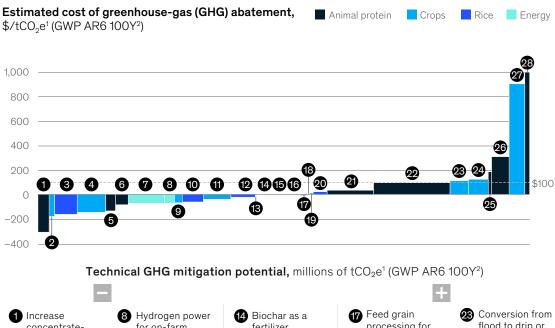
Exhibit 6

Twenty-eight measures can support on-farm decarbonization in line with a 1.5° pathway, with most of the mitigation coming from the top 15.

| | Animal protein Crops Rice E | | | | |
|---|--|---|--|--|--|
| Utilize advanced feed additives for livestock | Apply nitrogen inhibitors and urease inhibitors on pasture | Electrify agricultural machinery with renewable-energy sources | | | |
| ~350 metric megatons of CO ₂ equivalent (MtCO ₂ e), at cost of ~\$99/tCO ₂ e | ~214 MtCO₂e, at cost of ~\$35/tCO₂e | ~167 MtCO $_2$ e, at cost savings of ~\$72/tCO $_2$ e | | | |
| Reduce overapplication of fertilizer on fields | Apply nitrogen inhibitors and urease inhibitors on crop fields | Improve animal health monitoring and illness prevention | | | |
| ~131 MtCO ₂ e, at cost savings of ~\$146/tCO ₂ e | ~126 MtCO ₂ e, at cost savings of ~\$37/tCO ₂ e | ~112 MtCO ₂ e, at zero cost | | | |
| ~58 MtCO ₂ e additional due production reduction | | | | | |
| Employ partial straw removal in rice paddies | Direct-seed rice | Improve rice paddy water management | | | |
| ~112 MtCO ₂ e, at cost savings of ~\$23/tCO ₂ e | ~104 MtCO $_2$ e, at cost savings of ~\$159/tCO $_2$ e | ~97 MtCO $_2$ e, at cost savings of ~\$59/tCO $_2$ e | | | |
| Employ low- or no-till practices on crops | Convert from flood to drip or sprinkler irrigation | Employ greenhouse gas- focused breeding and genetic selection in livestock production | | | |
| ~91 MtCO ₂ e, at cost of ~\$123/tCO ₂ e | ~85 MtCO ₂ e, at cost of ~\$116/tCO ₂ e | ~81 MtCO ₂ e, at zero cost | | | |
| -218 MtCO₂e additional due to sequestration | | | | | |
| Expand use of large-scale anaerobic digestors | Convert to use of enhanced- efficiency fertilizers | Apply sulfate fertilizer on rice paddies | | | |
| ~80 MtCO ₂ e, at cost of ~\$311/tCO ₂ e | ~73 MtCO ₂ e, at cost of ~\$904/tCO ₂ e | ~63 MtCO ₂ e, at cost of ~\$22/tCO ₂ e | | | |

Exhibit 7a

A marginal abatement cost curve (MACC) shows the relative costs of identified decarbonization measures.





- 2 Biologicals -177
- 3 Direct seeding of rice -159
- 4 Reduced overapplication of fertilizer -146
- 5 Expanded adoption of technologies that increase livestock production -135
- 6 Heat stress management -84
- 7 Electrification of on-farm machinery -72

- for on-farm machinery -71
- 9 Variable-rate fertilization -64
- 10 Improved rice paddy water management -59
- 11 Nitrogen inhibitors on crop fields -37
- 12 Improved rice straw management -23
- 13 Improved fuel efficiency in fishing vehicles -22

- fertilizer 0
- 15 Improved animal health and disease treatments
- O 16 GHG-focused breeding and genetic
 - selection 0
- processing for digestibility
- 18 Conversion to hybrid and electric fishing vessels
- 19 Incorporation of cover crops
- 10 20 Sulfate fertilization of rice
- 22 21 Nitrogen inhibitors on pastures 34
- 22 Advanced feed additives 99

- flood to drip or sprinkler irrigation 116
- 24 Low- or no-tillage 123
- 25 Shift to a higher-fat diet 188
- 26 Large-scale anaerobic manure digestion 311
- 27 Enhanced efficiency fertilizers 904
- 28 Small-scale anaerobic manure digestion 1,000+

Note: The width of each bar on the horizontal axis reflects GHG mitigation potential for each lever; the vertical axis displays the average abatement cost (\$/tCO₂e) for each lever; the total abatement potential is less than the full width of the marginal abatement cost curve (MACC) due to the potential for interaction

Metric tons of carbon dioxide equivalent.

²Global warming potential, as outlined in the 100-year scenario of the Intergovernmental Panel on Climate Change's Sixth Assess*ment Report*.

Exhibit 7b

A marginal abatement cost curve (MACC) shows the relative costs of identified decarbonization measures. (continued)

| | Animal protein Crops | | Rice | Energy | |
|---|----------------------|-----|------|--------|--|
| GHG emissions, % reduction (vs 2050 "do nothing" emissions) | -23 | -36 | -59 | -15 | |
| GHG emissions, amount of reduction in metric gigatons (Gt) of CO₂e (vs 2050 "do nothing" emissions) | 1.1 | 0.6 | 0.4 | 0.2 | |

The MACC excludes some measures within the agriculture value chain that can reduce upstream impact or land use because they are not directly tied to on-farm emissions. For example, the opportunity associated with green and blue hydrogen for fertilizer production or on-farm land-use practices such as agroforestry cannot be overstated (see sidebar "Fertilizer and pesticide production").

At-scale adoption of decarbonization measures is not straightforward, and many barriers exist. The economics of a given change remains at the forefront for farmers, but other external factors—including access to financing, grower education, and regulations and incentives, such as from carbon markets—will also influence adoption. For example, approximately 39 percent of surveyed farmers cited a lack of understanding as a primary reason for not participating in a carbon program.⁵⁷

Fertilizer and pesticide production

The production phase of fertilizer is responsible for an estimated 39 percent of the product's emissions (roughly 425 metric megatons of CO₂ equivalent [MtCO₂e])¹ and nearly all greenhousegas (GHG) emissions associated with pesticides (roughly 135 MtCO₂e).² Thus, there is impetus to move away from the current fossil fuel—driven production processes, and blue and green hydrogen are emerging as potential solutions. In blue-hydrogen projects, traditional

fossil-fuel inputs are still used, but 50 to 90 percent of the carbon is captured and stored, depending on implementation. By contrast, green hydrogen uses renewables to power electrolysis, creating almost zero emissions. The hydrogen created in these systems can then be used to create clean ammonia for use in nitrogen fertilizers. Estimates suggest that nearly 26 metric megatons (Mt) of sustainable ammonia will be produced per year by 2030—equivalent to 16 percent of the total global ammonia

market excluding China—roughly six Mt of which is expected to be applied in green fertilizers.³ Falling renewables costs, increased electrolysis capacity, supportive regulation, and acceleration of strategic industry alliances can make low-carbon hydrogen cost-competitive compared with fossil fuel—reliant gray hydrogen before 2030 and can further expedite adoption of these technologies.

¹ Alicia Ledo, Stefano Menegat, and Reyes Tirado, "Greenhouse gas emissions from global production and use of nitrogen synthetic fertilisers in agriculture," *Scientific Reports*, August 2022, Volume 12, Number 14490.

² E. Audsley et al., "Estimation of the greenhouse gas emissions from agricultural pesticide manufacture and use," Cranfield University, August 2009.

³ Bernd Heid, Alma Sator, Maurits Waardenburg, and Markus Wilthaner, "Five charts on hydrogen's role in a net-zero future," McKinsey, October 25, 2022.

Changes that address climate change interact with other goals

A number of practices have planetary and humanitarian benefits for the four goals of agriculture (nature positivity, emissions reduction, productivity and food security, and inclusivity and health).⁵⁸

For example, among other benefits, regenerative farming practices such as low- or no-tillage and cover cropping can improve nitrogen and phosphorous flows by increasing soil organic matter and reducing the need for synthetic fertilizers. Variable-rate fertilization can promote a healthy biosphere by limiting overapplication of fertilizer and limiting eutrophication—the accumulation of nutrients in lakes or other bodies of water—in nearby ecosystems caused by runoff. And anaerobic digesters can support economic growth in rural communities during construction and maintenance and provide farmers with new revenue streams for energy sold.

But these practices can also have negative trade-offs that stakeholders should consider as they work toward these changes. For example, feed processing for livestock protein may not be financially viable for small-scale farmers and may come at the expense of inclusion and financial security. Shifting toward certain processed alternative proteins may have health impacts that are not yet fully understood, and reducing fertilizer use or shifting toward biologicals could affect crop yield and subsequent food security if not implemented properly. All practices should be recommended in specific, regional, and population-dependent contexts and are not meant to be applied in a one-size-fits-all solution.



Achieving progress at scale

As the risks of climate change grow, food systems will be tasked with creating more products with fewer inputs in increasingly difficult conditions. By 2050, the world's population is expected to reach ten billion, while the likelihood of a 15 percent shock to grain production is estimated to double by 2030 as a result of climate change. As the MACC shows, established and innovative solutions exist for agriculture to achieve a 1.5° pathway, but meaningful barriers currently limit uptake of these solutions. This presents a unique opportunity for businesses and investors to accelerate adoption and capture additional value. Key barriers to adoption and associated opportunities include novel financing to provide adequate incentives for farmers, ecosystem collaboration and value chain traceability, and bending the cost curve through innovation.

Novel financing to provide adequate incentives for farmers

The considerable number of farmers and stakeholders across the value chain creates challenges for addressing agriculture's planetary impact at scale. Roughly one in four members of the global workforce is employed by the agriculture industry. However, farming is by no means a centralized industry: more than 80 percent of farms are smaller than two hectares, about the size of three soccer fields, and these small farms account for 30 to 34 percent of the planet's food supply. As a result, many farmers today are focused on near-term financial performance and may not have adequate incentives to adopt sustainable practices and technologies. For example, in the United States, only 14.5 cents per dollar spent on food went to farmers in 2021, the lowest amount in three decades, and 50 percent of farmers cite low ROI as a top reason for not participating in carbon programs.

Financial incentives for farmers to adopt sustainable technologies are emerging, such as carbon and biodiversity markets, green premiums on consumer food products, and specific project incentives, such as California's FARMER program, which funds new electric equipment. Although these mechanisms can provide value to farmers, they remain nascent. For example, as the MACC illustrates, nearly all production-side abatement opportunities could be financially viable at an average carbon price of \$150 per metric ton. However, agricultural carbon credits account for just over 1 percent of credits issued. ⁶³ If this financial burden is left to the farmer, adoption is likely to be low. Lack of access to capital also limits farmers' adoption of interventions with high investment needs, especially on small farms, and longer time frames of potential payoffs further limit uptake for farmers late in their careers. Thus, ecosystem players will need to develop novel financing approaches to support uptake. If implemented with care, these solutions can continue to support the livelihoods of farmers large and small while unlocking additional revenue streams.

Ecosystem collaboration and value chain traceability

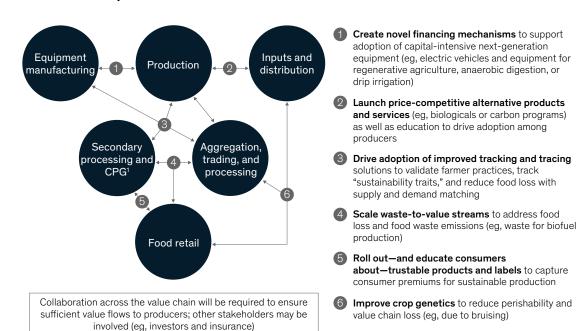
Achieving at-scale adoption of decarbonization solutions and capturing the associated value will require ecosystem players to collaborate in new ways (Exhibit 8). In many cases, collaborations can involve partners from multiple stages of the value chain as well as external stakeholders, such as investors. For example, adequate practice verification will be necessary to monetize practice adoption and create novel consumer-facing products downstream. Purchasers must be able to track product traits, such as crops farmed using regenerative practices, in order to create consumer-facing products and generate green premiums. Similarly, retailers must be able to adequately bring this transparency to consumers. Creating this transparency will require collaboration across the value chain but can support standardized consumer labeling and foster trust in carbon and biodiversity, all of which can help create additional value.

Bending the cost curve through innovation

While most opportunities are viable at an average carbon price of \$150 per metric ton, practices are unlikely to be adopted at scale until costs decrease, especially in less developed regions and on smaller farms. Public investment in R&D today is increasing but not uniformly across geographies. For example, while inflation-adjusted public investment is decreasing in the United States, it is increasing in many other regions with large agricultural economies, such as China, the European Union, and Brazil. Fublic and private investors thus have a key role to play in accelerating progress toward a more sustainable future. Private investment in agtech, including sustainable agriculture,

Exhibit 8

Ecosystem players will need to work together to address decarbonization issues and capture associated value.



¹Consumer packaged goods.

has been growing rapidly, with nearly 20 times more capital in new ventures in 2021 than in 2012. And although the total amount of investment saw a meaningful decrease between 2021 and 2022, there are still reasons for optimism. In fact, the second quarter of 2022 alone saw more funding in agtech than any quarter prior to the fourth quarter of 2020.65

Continued and accelerated investment will be required to bend the cost curve for existing solutions and support the development and adoption of new solutions. With this in mind, we developed a set of 24 sustainable-investment themes targeted at the agriculture sector (Table). Themes are divided across the value chain based on investment stages. Notably, some opportunities are seeing both early- and late-stage investments. For example, many farm management technologies are seeing late-stage investments, while new solutions leveraging satellite imagery are in a relatively early stage of investing.

Barriers to achieving the adoption necessary to a reach a 1.5° pathway are meaningful. Progress is being made, but it will need to accelerate to provide the motivation farmers and consumers need to act. Investors and industry players across the value chain have a unique opportunity to capture value while creating this motivation.

Table. A number of actionable investment themes can help players capture the value associated with decarbonization across the agricultural value chain.

| | ■ Early-stage investment ■ Early- and late-stage investment ■ Late-stage investm | | | | | | | |
|----------------|--|---|---|--|---|-----------------------------|--|--|
| | 1. Equipment | 2. Inputs and distribution | 3. Agricultural production | 4. Trade, primary processing, and ingredients | 5. Secondary processing and consumer packaged goods | 6. Food retail | | |
| Description | Manufactured capital goods for agricultural production | Input creation and wholesale supply to farms | Production of crops and livestock | Storage and wholesale trade of crops and livestock | Preparation and processing for retail | Food sales to end consumers | | |
| | Digitally enabled equipment for conventional and CEA ¹ production and | New distribution models for agricultural inputs | Tech-enabled farm management | Digital disruption of agricultural commodity trading | Emergence of direct-to- consumer brands | | | |
| | for precision- agriculture solutions | Nonchemical crop stimulants and protection | Indoor farming | Premium food brand driven or sustainably | | | | |
| Invest- | Irrigation equipment | Next generation of seeds | Land-based aquaculture | Nutraceuticals and supplements, including pre-, pro-, and synbiotics | | | | |
| ment themes | Anaerobic digestion technology | Tree genetics | Forest and land management and technology services | Alternative proteins, including ingredients, processing, and brands | | | | |
| | Decarbonization of agricultural equipment | Feed additives or vaccines to improve livestock sustainability | Methane capture technologies | Food preservation and waste-reduction technologies | | | | |
| | | Low-impact fertilizers (eg, from green hydrogen) | | Food traceability a | nd safety | | | |
| | | Sustainable feed production (eg, insect farming tech) | | | | | | |
| | | Animal health interv | ventions | | | | | |

¹Controlled-environment agriculture.



Conclusion

Although the path to achieving 1.5°C will not be straightforward, it can create real business value for farmers and players throughout the value chain, with additional environmental benefits beyond reducing climate change. Action will be required beyond the farm, but there is a real opportunity to drive on-farm decarbonization while capturing business value. A more sustainable future for agriculture that feeds a growing planet while maintaining the livelihoods of farmers is feasible. And industry players, policy makers, and investors can accelerate the path to the future while enabling their own growth.

Onyx Bengston is a consultant in McKinsey's Denver office; Sherry Feng is a consultant in the New York office, where Vasanth Ganesan is a partner; Joshua Katz is a partner in the Stamford office; Hannah Kitchel is a consultant in the Boston office; Pradeep Prabhala is a partner in the Washington, DC, office; Peter Mannion is a partner in the Dublin office; Adam Richter is a consultant in the New Jersey office; Wilson Roen is a consultant in the Chicago office; and Jan Vicek is a consultant in the Vancouver office.

The authors wish to thank the following people for their contributions to this report: Michael Aldridge, Peter Amer, Robert Beach, Stephen Butler, Jude (Judith) Capper, N. Andy Cole, Amelia de Almeida, Albert De Vries, Stefan Frank, Pierre J. Gerber, Mathijs J. H. M. Harmsen, Roger S. Hegarty, Mario Herrero, Ermias Kebreab, Michael MacLeod, Jennie Pryce, Caeli Richardson, Kendall Samuelson, Pete Smith, Philip Thornton, Mark van Nieuwland, Roel Veerkamp, and Xiaoyu (Iris) Feng.



Appendix

Calculating a baseline for agriculture emissions

The marginal abatement cost curve (MACC) is tied to global values and projections of on-farm emissions. As such, it does not use other forms of emissions as its reference point, and it does not include the measures that primarily affect these other forms of emissions, such as carbon sequestration or reductions in production of inputs (feed, feedstock, and so on). Many measures have additional potential to reduce emissions beyond on-farm emissions; we highlighted this potential but did not include these measures in the MACC to ensure an accurate representation of reductions against the on-farm baseline. In addition, many measures have cobenefits to support goals beyond decarbonization (Table A1). And some measures are tied to yield uplift, which we have accounted for in both the costs and the greenhouse-gas (GHG) impact associated with the production changes of yield uplift.

The baseline created for agriculture emissions and used in the creation of the MACC was based on the Agriculture Emissions Database developed by the Food and Agriculture Organization of the United Nations (FAO),⁶⁶ with several minor adjustments:

- Nitrous oxide and methane emissions were adapted to reflect the global warming potential (GWP100) values from the Sixth Assessment Report of the Intergovernmental Panel on Climate Change (IPCC).
- Because the FAO does not provide forward-looking estimates for "energy use in agriculture," regional values for 2030 and 2050 were estimated based on the FAO's future-acreage projections.
- Similarly, the value for "cultivation of organic soils" was held constant from 2020 onward because the FAO does not provide forward-looking projections for this value and recently reported data show limited growth.

The baseline was developed with the FAO's baseline of agricultural emissions based on the following definitions:

Land-use change refers to emissions associated with land conversion for agriculture. The most common source of these emissions is deforestation. Because of uncertainty about the relative potential of restoration and conservation efforts versus future land conversion, our research assumed zero growth in this category from 2030 to 2050.

Enteric fermentation refers to methane emitted during the digestion process by ruminants, such as cattle, sheep, and goats. Ruminants have a rumen, a second stomach that allows them to consume and digest cellulose plants and grains that monogastric animals, such as humans, cannot. When ruminants consume carbohydrates, methanogens in the rumen decompose them into methane in a process called methanogenesis. This methane is ultimately released into the atmosphere and is considered a main source of GHG emissions. The majority of these emissions come from beef and dairy cattle.

Energy use in agriculture refers to on-farm energy use related to fuel combustion and electricity generation for agricultural activities, including fisheries.

Manure left on pasture refers to emissions, primarily nitrogen runoff, from animal waste left on grazing lands.

Synthetic fertilizers refers to nitrous oxide emissions from excess use of nitrogen-based fertilizers in croplands. Although these on-farm emissions are significant, they account for only about 59 percent of the GHG emissions associated with a metric ton of synthetic fertilizer.⁶⁷ The remaining emissions occur upstream, primarily during transportation (about 3 percent) and ammonia synthesis in production (about 39 percent).⁶⁸

Rice cultivation refers to the methane emissions that result from rice paddies. These flooded fields block oxygen from penetrating the soil, forcing organic material to decompose anaerobically and creating methane emissions. In addition, the rice straw left on the field after harvesting is typically cleared by burning, which results in significant CO₂ emissions.

Manure management refers to emissions during the storage and processing of manure. Methane can be emitted from its anaerobic decomposition, and nitrous oxide can be emitted during storage and processing, where it is released as ammonia and later transformed into nitrous oxide in indirect emissions.

Table A1. Many levers have cobenefits to support goals beyond decarbonization.

| | Degree of impact High | | | | | | | | Low |
|--------------------------------------|-----------------------|---|-------------------------------------|---|--------------------------|---|--|--------------------------------------|----------------------------------|
| | Net zero | Nature-positive (Stockholm resilience boundaries) | | | | Productivity and food security (UN SDGs¹) | | Inclusivity and health (UN SDGs¹) | |
| Impact area | Climate change | Loss of biosphere integrity | Fresh- water consump- tion | Nitrogen and phos- phorous flows | Land system change | Zero hunger | Decent work and economic growth | Clean water and sanitation | Good health and well-being |
| Rice | Rice | | | | | | | | |
| Dry direct seeding | | | | | | | | | |
| Improved rice paddy water management | | | | | | | | | |
| Sulfate fertilization of rice | | | | | | | | | |
| Improved rice straw management | | | | | | | | | |

| | 100 1 | |
|------------------|-------|-----|
| Degree of impact | High | Low |

| | Net zero | | Nature-positive (Stockholm resilience boundaries) | | | | Productivity and food security (UN SDGs¹) | | Inclusivity and health (UN SDGs¹) | |
|--|----------------|-----------------------------------|---|---|--------------------------|----------------|---|----------------------------------|-----------------------------------|--|
| Impact area | Climate change | Loss of biosphere integrity | Fresh- water consump- tion | Nitrogen and phos- phorous flows | Land system change | Zero hunger | Decent work and economic growth | Clean water and sanitation | Good health and well-being | |
| Fertilizer effic | ciency | | | | | | | | | |
| Reduced over- application of fertilizer | | | | | | | | | | |
| Enhanced- efficiency fertilizers | | | | | | | | | | |
| Variable-rate fertilization | | | | | | | | | | |
| Nitrogen and urease inhibitors on crop fields | | | | | | | | | | |
| Biochar as a soil amendment | | | | | | | | | | |

Other crop production management

| Low- or no-tillage | | | | | |
|---|--|--|--|--|--|
| Conversion from flood to drip or sprinkler irrigation | | | | | |
| Incorporation of cover crops | | | | | |
| Biologicals (including biopesticides and biostimu- lants) | | | | | |

| | | | | | | | Degree o | of impact High | Low |
|---|----------------|--|-------------------------------------|---|--------------------------|---|--|-----------------------------------|----------------------------------|
| | Net zero | Nature-positive (Stockholm t zero resilience boundaries) | | | | Productivity and food security (UN SDGs¹) | | Inclusivity and health (UN SDGs¹) | |
| Impactarea | Climate change | Loss of biosphere integrity | Fresh- water consump- tion | Nitrogen and phos- phorous flows | Land system change | Zero hunger | Decent work and economic growth | Clean water and sanitation | Good health and well-being |
| Energy | | | | | | | | | |
| Electrification and auto- mation of on-farm machinery and equipment | | | | | | | | | |
| Hydrogen power for on-farm machinery and equipment | | | | | | | | | |
| Livestock pro | ductivity | | | | | | | | |
| Greenhouse gas-focused breeding and genetic selection | | | | | | | | | |
| Improved animal health monitoring and illness prevention | | | | | | | | | |
| Technologies that increase livestock production | | | | | | | | | |

Heat stress management

| Degree of impact | High | Low |
|------------------|------|-----|

| | | 1 | | | | l | | fimpact High | |
|---|----------------|---|-------------------------------------|---|--------------------------|----------------|--|----------------------------------|----------------------------------|
| | Net zero | Nature-positive (Stockholm resilience boundaries) | | | | | Inclusivity a (UN SDGs¹) | sivity and health SDGs¹) | |
| Impact area | Climate change | Loss of biosphere integrity | Fresh- water consump- tion | Nitrogen and phos- phorous flows | Land system change | Zero hunger | Decent work and economic growth | Clean water and sanitation | Good health and well-being |
| Livestock feed | ding practice | es | | - | | | - | | |
| Feed grain processing for digestibility (steam- flaking) | | | | | | | | | |
| Shift to higher-fat diet | | | | | | | | | |
| Decrease forage-to- concentrate ratio | | | | | | | | | |
| Advanced feed additives | | | | | | | | | |
| Manure mana | gement | | | | | | | | |
| Nitrogen inhibitors and urease inhibitors on pasture | | | | | | | | | |
| Large-scale anaerobic manure digestion | | | | | | | | | |
| Small-scale anaerobic manure digestion | | | | | | | | | |
| Aquaculture a | nd fisheries | | | | | | | | |
| Improved fuel efficiency in fishing vessels | | | | | | | | | |
| Conversion to hybrid and electric fishing vehicles | | | | | | | | | |

 $^{{}^1} United\ Nations\ Sustainable\ Development\ Goals.$

Calculating the MACC levers' emission-reduction potential and costs

The emissions abatement and cost for each mitigation lever were calculated from the bottom up, using data on applicability, adoption, abatement potential, yield impacts, and related costs from sources including academic research, interviews with content experts, and industry reports. The capital costs for relevant levers were calculated using a weighted average cost of capital of 5 percent, and total cost was calculated using the levelized cost of production, which calculates the annual unit revenue needed to break even against costs. In addition, several levers were considered for the MACC but were ultimately excluded because of relatively low anticipated impact and overlap with other levers (Table A2).

Table A2. Several levers were considered for inclusion in the marginal abatement cost curve but were ultimately excluded.

| Category | | Potential measure | | | |
|-----------------|----------------------------|---|--|--|--|
| Animal proteins | Manure management | Improved housing and bedding practices | | | |
| | Aquaculture and fisheries | Shifted fishing strategies (eg, from trawl to seine) | | | |
| | | Regeneration of fish stocks | | | |
| | | Integrative multitrophic aquaculture | | | |
| | | Increased penetration of aquaponics | | | |
| | | Switch to land-based fish farming | | | |
| | Livestock feed composition | Alternative protein feeds (eg, insect feed) | | | |
| | | Improved forage quality | | | |
| | | Right-size feeding volumes | | | |
| | Other livestock systems | Optimization of slaughter age | | | |
| | management | Assisted reproductive technologies | | | |
| Crops | Other crop production | Improved equipment maintenance | | | |
| | management | Integrated pest management | | | |
| | | Expanded acreage under irrigation | | | |
| | | Crop breeding for improved productivity and sequestration | | | |
| | | Sale of biomass to biochar production | | | |
| | | Decarbonization of pesticide production and use | | | |
| | | Agroforestry | | | |
| | | Controlled environment agriculture | | | |
| | Fertilizer management | Low-carbon fertilizer manufacturing (eg, green hydrogen-based production) | | | |
| | | Microbial fertilizer or biofertilizer | | | |
| | | Digestate as soil amendment | | | |

| Category | | Potential measure | | | |
|--------------|-------------------|---|--|--|--|
| Food systems | Waste reduction | Shelf-life tracking and management | | | |
| | | Software tracking for produce | | | |
| Rice | Selection | Optimal rice varietal selection | | | |
| Energy | Energy efficiency | Replace HPS lighting with LEDs in greenhouses | | | |
| | | Penetration of lightweight equipment | | | |
| | | Increased heating efficiency and management | | | |

The following detailed lever deep dives include description, discussion, calculation methodology, and sources.

1 Direct seeding of rice

Reduced methane emissions due to less flooding required when using a direct seeding technique rather than transferring seedlings into flooded paddies



Baseline applicable emissions,

million tCO₂e,12050 [A]

Source: FAOSTAT 2022; McKinsey analysis



Incremental lever implementation, % [B]

Source: Mathijs Harmsen, "Non-CO $_2$ greenhouse gas mitigation in the 21st century," Utrecht University, June 21, 2019



Greenhouse-gas reduction factor, $^2\,\%\,CO_2e\,[C]$

Source: A. Bhatia et al., "Dry direct-seeding of rice for mitigating greenhouse gas emission; Field experimentation and simulation," Paddy and Water Environment, December 2012, Volume 11; Chris van Kessel et al., "Modeling methane and nitrous oxide emissions from direct-seeded rice systems," Journal of Geophysical Research: Biogeosciences, October 2015, Volume 120; Debashis Chakraborty et al., "A global analysis of alternative tillage and crop establishment practices for economically and environmentally efficient rice production," Scientific Reports, August 2017, Volume 7, Number 9342; Kehui Cui et al., "Dry $\ direct-seeded\ rice\ as\ an\ alternative\ to\ transplanted-flooded\ rice\ in\ Central$ China," Agronomy for Sustainable Development, July 2014, Volume 35; Priyanka $\label{thm:continuous} Gautam\,et\,al.,\,\text{``Management}\,of\,direct\,seeded\,rice\,for\,enhanced\,resource-use$ efficiency," Plant Knowledge Journal, 2013, Volume 2, Number 3; R. Kartikawati $et \, al., \\ \hbox{``The opportunity of direct seeding to mitigate greenhouse gas emission}$ from paddy rice field," IOP Conference Series: Earth and Environmental Science, 2019, Volume 393; Virender Kumar and Jagdish K. Ladha, "Chapter six - Direct seeding of rice: Recent developments and future research needs," Advances in Agronomy, 2011, Volume 111



Emission-reduction potential, million $tCO_2e^1[A \times B \times C]^3$



Lever implementation cost savings, \$/tCO2e1

Source: Minh D Ngo et al., The current adoption of dry-direct seeding rice (DDSR) in Thailand and lessons learned for Mekong River Delta of Vietnam, CGIAR CCFAS (Climate Change, Agriculture and Food Security) working paper, Number 273, June 2019

2 Improved rice paddy water management

Reduced methane emissions due to less flooding required when using improved water management



Baseline applicable emissions,

million tCO₂e,12050 [A]

Source: FAOSTAT 2022; McKinsey analysis



Incremental lever implementation, % [B]

Source: Wina H.J. Crijns-Graus, Mirjam Harmelink, and Chris Hendriks, "Marginal GHG-abatement curves for agriculture," Ecofys, April 2004; Mathijs Harmsen, "Non-C0 $_2$ greenhouse gas mitigation in the 21st century," Utrecht University, June 21, 2019



Greenhouse-gas reduction factor, 2 % CO₂e [C]

Source: Daniela Carrijo, Bruce Linquist, and Henry Perry, "Single midseason drainage events decrease global warming potential without sacrificing grain yield in flooded rice systems," Field Crops Research, February 2022, Volume 276, Number 108312; Nimlesh Balaine et al., "Water management to mitigate the global warming potential of rice systems: A global meta-analysis," Field Crops Research, March 2019, Volume 234; Salvatore Calabrese, Rodolfo Souza, and Jun Yin, "Optimal drainage timing for mitigating methane emissions from rice paddy fields," Geoderma, July 2021, Volume 394, Number 114986; X.Z. Du et al., "Effects of irrigation regime and rice variety on greenhouse gas emissions and grain yields from paddy fields in central China," Agricultural Water Management, May 2021, Volume 250, Number 106830



Emission-reduction potential,

 $million \ tCO_2 e^1 [A \times B \times C]^3$



Lever implementation cost savings, \$/tCO₂e¹

Source: Bas A.M. Bouman et al., "Adoption and economics of alternate wetting and drying water management for irrigated lowland rice," *Field Crops Research*, January 2015, Volume 170

3 Sulfate fertilization of rice

Sulfate fertilizers or sulfate amendments reduce emissions from rice production by affecting methane-producing organisms



Baseline applicable emissions,

million tCO_2e , 2050 [A]

Source: FAOSTAT 2022; McKinsey analysis



Incremental lever implementation, % [B]

Source: IHS Markit



Greenhouse-gas reduction factor, 2 % CO₂e [C]

Source: Arti Bhatia et al., "Plummeting global warming potential by chemicals interventions in irrigated rice: A lab to field assessment," Agriculture, Ecosystems & Environment, October 2021, Volume 319, Number 107545; Maria Arlene Adviento-Borbe et al., "Fertilizer management practices and greenhouse gas emissions from rice systems: A quantitative review and analysis," Field Crops Research, August 2012, Volume 135



Emission-reduction potential, million $tCO_2e^1[A \times B \times C]^3$



Lever implementation cost, \$/tCO₂e¹

Source: International Fertilizer Association; SunSirs; World Bank

 $Note: Operating expenditure costs are based on the difference in price for ammonium sulfate (~\$200/metric ton [t] using 21\% nitrogen [N] in the product = ~\$952/t \, N \, basis) verses urea (~\$300/t \, using 46\% \, N \, in product = \$652/t); thus, an extra $300/t \, is calculated for an application of 119 kg \, N \, ha-1 \, per rice crop.$

4 Improved rice straw management

Removing rice straw from fields prevents the breakdown of the organic matter and subsequently reduces methane release



Baseline applicable emissions,

million tCO₂e,12050 [A]

Source: FAOSTAT 2022; McKinsey analysis



Incremental lever implementation, % [B]

Source: Mathijs Harmsen, "Non-CO $_2$ greenhouse gas mitigation in the 21st century," Utrecht University, June 21, 2019



Greenhouse-gas reduction factor, 2 % CO₂e [C]

Source: Ma. Carmelita Alberto et al., "How does burning of rice straw affect CH4 and N2O emissions? A comparative experiment of different on-field straw management practices," Agriculture, Ecosystems & Environment, February 2017, Volume 239; Anlei Chen et al., "Mitigating effects of ex situ application of rice straw on CH4 and N2O emissions from paddy-upland coexisting system," Scientific Reports, November 2016, Volume 6, Number 37402



Emission-reduction potential, million $tCO_9e^1[A \times B \times C]^3$



Lever implementation cost savings, \$/tCO₂e¹

Source: Constancio A. Asis et al., "Cost-effectiveness analysis of farmers' rice straw management practices considering CH₄ and N₂O emissions," *Journal of Environmental Management*, December 2016, Volume 183; Constancio A. Asis et al., "Economic analysis of rice straw management alternatives and understanding farmers' choices," *Cost-Benefit Studies of Natural Resource Management in Southeast Asia*. 2015

5 Reduced overapplication of fertilizer

Limiting application of nitrogen to exact levels reduces nitrogen lost to the atmosphere via nitrogen emissions



Baseline applicable emissions,

million tCO₂e,12050 [A]

Source: FAOSTAT 2022; McKinsey analysis



(100) Incremental lever implementation, % [B]

Source: Mathijs Harmsen, "Non-CO $_2$ greenhouse gas mitigation in the 21st century," Utrecht University, June 21, 2019



Additional emission-reduction potential from reductions in production, million tCO_2e^1

Source: Alicia Ledo, Stefano Menegat, and Reyes Tirado, "Greenhouse gas emissions from global production and use of nitrogen synthetic fertilisers in agriculture," Scientific Reports, August 2022, Volume 12, Number 14490; assuming 3.8 kg emissions per kg of nitrogen, based on global production emissions; assuming proportional reduction in emissions is equivalent to reduction in fertilizer use



Greenhouse-gas reduction factor, $^2\,\%\,CO_2e\,[C]$

Source: Reducing emissions from fertilizer use, International Fertilizer Association and SystemIQ, September 2022



Emission-reduction potential,

million $tCO_0e^1[A \times B \times C]^3$



Lever implementation cost savings, $\mbox{\$/tCO}_{2}\mbox{e}^{\mbox{\tiny 1}}$

Source: Alicia Ledo, Stefano Menegat, and Reyes Tirado, "Greenhouse gas emissions from global production and use of nitrogen synthetic fertilisers in agriculture," Scientific Reports, August 2022, Volume 12, Number 14490; assuming 3.8 kg emissions per kg of nitrogen, based on global production emissions; assuming proportional reduction in emissions is equivalent to reduction in fertilizer use

6 Specialty fertilizers

Conversion from traditional synthetic fertilizers to enhanced-efficiency fertilizers (EEFs) to reduce nitrous oxide emissions



Baseline applicable emissions, million tCO_2e , 12050 [A]

Source: FAOSTAT 2022; McKinsey analysis



) Incremental lever implementation, % [B]

Source: Expert interviews; McKinsey analysis



Additional emission-reduction potential from reductions in production, million tCO_2e^4

Source: Alicia Ledo, Stefano Menegat, and Reyes Tirado, "Greenhouse gas emissions from global production and use of nitrogen synthetic fertilisers in agriculture," *Scientific Reports*, August 2022, Volume 12, Number 14490; assuming 3.8 kg emissions per kg of nitrogen, based on global production emissions; assuming proportional reduction in emissions is equivalent to reduction in fertilizer use



Greenhouse-gas reduction factor, 2 % CO₂e [C]

Source: McKinsev analysis



Emission-reduction potential, million $tCO_9e^1[A \times B \times C]^3$



Lever implementation cost, \$/tCO₂e¹

Source: Chad M. Hutchinson et al., "Controlled-release fertilizers for commercial potato production in Florida," University of Florida Institute of Food and Agricultural Sciences, updated November 2021; Reducing emissions from fertilizer use, International Fertilizer Association and SystemIQ, September 2022; conversion takes \$/hectare (ha) value and assumes 65% of cropland is treated with synthetic fertilizer for specific countries in scope, then applies the adoption rate for ha/tCO2e1 conversion

7 Variable rate fertilization

Applying different rates of nitrogen fertilizer to distinct areas of crops based on crop need rather than a flat rate across all fields, reducing excess fertilizer use and subsequent nitrogen emissions



Baseline applicable emissions,

million tCO₂e, 2050 [A]

Source: FAOSTAT 2022; McKinsey analysis



Incremental lever implementation, % [B]

Source: McKinsey analysis



Additional emission-reduction potential from reductions in production, million tCO₂e¹

Source: Alicia Ledo, Stefano Menegat, and Reyes Tirado, "Greenhouse gas emissions from global production and use of nitrogen synthetic fertilisers in agriculture," Scientific Reports, August 2022, Volume 12, Number 14490; assuming 3.8 kg emissions per kg of nitrogen, based on global production emissions; assuming proportional reduction in emissions is equivalent to reduction in fertilizer use



Greenhouse-gas reduction factor, 2 % CO2e [C]

Source: Median value of 15% gathered from Vera Eory et al., "Cost-effectiveness of greenhouse gas mitigation measures for agriculture," *OECD Food, Agriculture and Fisheries Papers*, August 2015; McKinsey analysis



Emission-reduction potential, million $tCO_2e^1[A \times B \times C]^3$



Lever implementation cost savings, \$/tCO₂e¹

Source: J. Bates et al., "Sectoral emission reduction potentials and economic costs for climate change SERPEC-CC. Agriculture: Methane and nitrous oxide," Ecofys, October 2009 [quote of £20/hectare (ha) for "maintenance costs," which is \$27/ha using 2009 currency conversion rates; conversion takes \$/ha value and assumes 65% of cropland is treated with synthetic fertilizer for specific countries in scope, then applies the adoption rate for ha/tC0 $_{\rm 2}{\rm e}^{\rm l}$ conversion]; Vera Eory et al., "Cost-effectiveness of greenhouse gas mitigation measures for agriculture," OECD Food, Agriculture and Fisheries Papers, August 2015

8 Nitrogen and urease inhibitors on crop fields

Nitrification inhibitors (NIs) help soil retain nitrogen, reducing leaching of nitrate and related emissions, and are often used in conjunction with urease inhibitors to limit ammonia runoff



Baseline applicable emissions, million tCO_2e , 12050 [A]

Source: FAOSTAT 2022; McKinsey analysis



Incremental lever implementation, % [B]

Source: McKinsey Global Farmers Survey



Greenhouse-gas reduction factor, $^2\,\%\,CO_2e\,[C]$

Source: Diego Abalos et al., "A review and meta-analysis of mitigation measures for nitrous oxide emissions from crop residues," *Science of the Total Environment*, July 2022, Volume 828, Number 154388



Emission-reduction potential, million $tCO_ne^1 [A \times B \times C]^3$



Lever implementation cost savings, \$/tCO₂e¹

Source: Jana E Compton et al., "How inhibiting nitrification affects nitrogen cycle and reduces environmental impacts of anthropogenic nitrogen input," *Global Change Biology*, March 2015, Volume 21, Number 3; assuming a weighted average basket of the 3 commodities, averaging to \$772/hectare (ha) of value given: corn (5.75 metric tons [t]/ha; \$138/t), soy (2.78 t/ha; \$330/t), and wheat (3.47 t/ha; \$178/t)

Note: When used with synthetic fertilizers or manure, NIs lead to 30-50% direct nitrous oxide (N_2O) reductions—however, this is highly variable and lower in grassland, and indirect N_2O emissions from increased ammonium (NH_4) can lead to a 15% increase in emissions, offsetting some impact. There is also a 9% yield increase impact on average, but this differs by crop (for more, see details in lever cobenefits section).

9 Biochar as a soil amendment

Biochar application to agricultural soil reduces nitrous oxide (N₂O) and methane (CH₄) emissions



Baseline applicable emissions, million tCO₂e, 12050 [A]

Source: FAOSTAT 2022; McKinsey analysis



Incremental lever implementation, % [B]



Additional emission-reduction potential from reductions in production, million tCO₀e¹

Source: Alicia Ledo, Stefano Menegat, and Reyes Tirado, "Greenhouse gas emissions from global production and use of nitrogen synthetic fertilisers in agriculture," *Scientific Reports*, August 2022, Volume 12, Number 14490; assuming 3.8 kg emissions per kg of nitrogen, based on global production emissions; assuming proportional reduction in emissions is equivalent to reduction in fertilizer use



Additional emission-reduction potential from sequestration, million tCO₂e¹

Source: Alicia Ledo, Stefano Menegat, and Reyes Tirado, "Greenhouse gas emissions from global production and use of nitrogen synthetic fertilisers in agriculture," Scientific Reports, August 2022, Volume 12, Number 14490; assuming 3.8 kg emissions per kg of nitrogen, based on global production emissions; assuming proportional reduction in emissions is equivalent to reduction in fertilizer use



Greenhouse-gas reduction factor, 2 % CO₂e [C]

Source: Ghulam Haider et al., "Mineral nitrogen captured in field-aged biochar is plant-available," Scientific Reports, August 2020, Volume 10, Number 13816; Nanthi Bolan et al., "How biochar works, and when it doesn't: A review of mechanisms controlling soil and plant responses to biochar," GCB Bioenergy, November 2021, Volume 13, Number 11



Emission-reduction potential, million $tCO_2e^1[A \times B \times C]^3$



Lever implementation cost, \$/tCO₂e¹

Source: Ghulam Haider et al., "Mineral nitrogen captured in field-aged biochar is plant-available," Scientific Reports, August 2020, Volume 10, Number 13816; Nanthi Bolan et al., "How biochar works, and when it doesn't: A review of mechanisms controlling soil and plant responses to biochar," GCB Bioenergy, November 2021, Volume 13, Number 11

Note: The Intergovernmental Panel on Climate Change (IPCC) projects 2030 capacity to be between 2 million metric tons (t) and 7 million t of CO_2 e sequestered; 1.0 t of biochar sequesters ~2.35 t of CO_2 , so this suggests that the biochar supply should be 0.85 million t to 3.0 million t. 4 an application rate of 10–50 t/hectare (ha), this ranges from 17,000–298,000 ha of applied cropland. With 1.4 billion ha of cropland across the globe, ~65% of which is treated with synthetic fertilizer, this is at most 0.03% of cropland. To 2050, the IPCC assumes a 27–35% CAGR in biochar; 2050 sequestration opportunity is thus 300–2,000 million t, and using the same assumptions, this ranges from 0.3–9.0% of cropland.

10 Low- or no-tillage

Decrease emissions from on-farm energy use via reduced fuel consumption (in tillage), and from reduced need for synthetic fertilizer application and the resulting denitrification emissions



Baseline applicable emissions,

Source: FAOSTAT 2022; McKinsey analysis



Incremental lever implementation, % [B]

Source: McKinsey Nature Analytics



Additional emission-reduction potential from reductions in production, million tCO₂e¹

Source: McKinsey Nature Analytics



Greenhouse-gas reduction factor, 2 % CO₂e [C]

Source: Robert Beach et al., "Structural change as a key component for agricultural non-CO2 mitigation efforts," Nature Communications, March 2018, Volume 9, Number 1060



Emission-reduction potential, million $tCO_2e^1[A \times B \times C]^3$



Lever implementation cost, \$/tCO₂e¹

Source: McKinsey Nature Analytics

11 Conversion from flood to drip or sprinkler irrigation

Conversion from flood irrigation to drip or sprinkler irrigation can reduce CO₂ emissions from irrigation energy use as well as nitrous oxide (N₂O) emissions from the denitrification of synthetic nitrogen



Baseline applicable emissions, million tCO₂e,12050 [A]

Source: FAOSTAT 2022; McKinsey analysis



Incremental lever implementation, % [B]

Source: McKinsey Nature Analytics



Greenhouse-gas reduction factor, 2 % CO₂e [C]

Source: Jia Deng et al., "Changes in irrigation practices likely mitigate nitrous oxide emissions from California cropland," Global Biogeochemical Cycles, September 2018, Volume 32, Number 10; Mohsin Hafeez, Tamara M. Jackson, and Shahbaz Khan, "A comparative analysis of water application and energy consumption at the irrigated field level," Agricultural Water Management, October 2010, Volume 97, Number 10



Emission-reduction potential, million $tCO_2e^1[A \times B \times C]^3$



Lever implementation cost, \$/tCO₂e¹

Source: McKinsey analysis

12 Incorporation of cover crops

Decrease in emissions due to reduced need for fertilizer when cover crops are used



Baseline applicable emissions, million tCO₂e, 12050 [A]

Source: FAOSTAT 2022; McKinsey analysis



Incremental lever implementation, % [B]

Source: McKinsey Nature Analytics



Additional emission-reduction potential from reductions in production, million tCO_2e^1

Source: Rob Myers, Sami Tellatin, and Alan Weber, "Cover crop economics: Opportunities to improve your bottom line in row crops," Sustainable Agriculture Research and Education (SARE), 2019; assuming 3.8 kg of emissions per kg of nitrogen (N) or a 1.75 kg decrease in emissions per kg of fertilizer



Additional emission-reduction potential from sequestration, million tCO₂e¹

Source: Rob Myers, Sami Tellatin, and Alan Weber, "Cover crop economics: Opportunities to improve your bottom line in row crops," Sustainable Agriculture Research and Education (SARE), 2019; assuming 3.8 kg of emissions per kg of nitrogen (N) or a 1.75 kg decrease in emissions per kg of fertilizer; McKinsey Nature Analytics



Greenhouse-gas reduction factor, 2 % CO₂e [C]

Source: FAOSTAT; Rob Myers, Sami Tellatin, and Alan Weber, "Cover crop economics: Opportunities to improve your bottom line in row crops," Sustainable Agriculture Research and Education (SARE), 2019



Emission-reduction potential, million $tCO_9e^1[A \times B \times C]^3$



Lever implementation cost, \$/tCO₂e¹

Source: Sustainable Agriculture Research and Education (SARE) and Conservation Technology Information Center (CTIC) National Cover Crop Surveys, 2012–16; McKinsey analysis

13 Biologicals

Optimization of crop yields and plant health through application of natural products, such as microbes, insects, or plant extracts rather than fertilizer, thus reducing emissions associated with fertilizer use



Baseline applicable emissions, million tCO_2e , 12050 [A]

Source: FAOSTAT 2022; McKinsey analysis



Incremental lever implementation, % [B]

Source: McKinsey analysis



Additional emission-reduction potential from reductions in fertilizer production, million tCO_2e^t

Source: Gil Gullickson, "Companies are flooding farmers with numerous biostimulant products," Successful Farming, December 3, 2021; assuming 3.8 kg of emissions per kg of nitrogen (N) or a 1.75 kg decrease in emissions per kg of fertilizer

 $Note: The \ price \ of \ biologicals \ is \ likely \ to \ increase \ as \ the \ market \ matures \ and \ proves \ efficacy.$



Greenhouse-gas reduction factor, 2 % CO₂e [C]

Source: Andrea Colantoni and Sara Rajabi Hamedani, "Plant biostimulants and mitigation of greenhouse gas emission in crop production," Biostimulant.com, accessed January 9, 2023



Emission-reduction potential, million $tCO_9e^1[A \times B \times C]^3$



Lever implementation cost savings, \$/tCO2e1

Source: Gil Gullickson, "Companies are flooding farmers with numerous biostimulant products," Successful Farming, December 3, 2021

14 Electrification of on-farm machinery and equipment

Decreased emissions from on-farm machinery due to replacing fossil fuel-burning internal-combustion engine (ICE) vehicles and machinery with battery electric vehicles (BEVs)



Baseline applicable emissions, million tCO_2e , 12050 [A]

Source: FAOSTAT 2022; McKinsey analysis



Incremental lever implementation, % [B]

Source: Vivid Economics, a McKinsey company; McKinsey Center for Future Mobility; McKinsey analysis



Greenhouse-gas reduction factor, $^2\%$ CO $_2$ e [C]



Emission-reduction potential, million $tCO_9e^1[A \times B \times C]^3$



Lever implementation cost savings, $$/tCO_2e^1$

Source: Vivid Economics, a McKinsey company; McKinsey Center for Future Mobility; McKinsey analysis

Note: BEVs release no emissions, assuming electricity is sourced from renewable energy. Example capital expenditure differences between BEVs and ICEs: \$13,564 (2025) and \$1,535 (2050), per a 50–99 horsepower tractor; example operating expenditure differences between BEVs and ICEs: \$4,943 (2025) and \$6,494 (2050), annually for a 50–99 horsepower tractor.

15 Hydrogen power for on-farm machinery and equipment

Decreased emissions from on-farm machinery due to replacing fossil fuel—burning internal-combustion engine (ICE) vehicles and machinery with fuel cell electric vehicles (FCEVs)



Baseline applicable emissions, million tCO_2e , 12050 [A]

Source: FAOSTAT 2022; McKinsey analysis



Incremental lever implementation, % [B]

Source: Vivid Economics, a McKinsey company; McKinsey analysis



Greenhouse-gas reduction factor, $^{\mathbf{2}}\,\%\,\text{CO}_{2}\text{e}\,[\text{C}]$

46

Emission-reduction potential, million $tCO_2e^1[A \times B \times C]^3$



Lever implementation cost savings, \$/tCO₂e¹

Source: Vivid Economics, a McKinsey company; McKinsey Center for Future Mobility; McKinsey analysis

Note: FCEVs release no emissions, assuming electricity is sourced from renewable energy. Example capital expenditure differences between FCEVs and ICEs: \$70,887 (2025) and \$23,756 (2050), per a 50–99 horsepower tractor; example operating expenditure differences between FCEVs and ICEs: \$2,581 (2025) and \$6,273 (2050), annually for a 50–99 horsepower tractor.

16 Improved animal health and disease treatments

Expanded use of animal health solutions could reduce livestock system emissions through improved productivity and reduced losses and mortality



Baseline applicable emissions, million tCO₂e, 2050 [A]

Source: FAOSTAT 2022; McKinsey analysis



Incremental lever implementation, % [B]

Source: Study to model the impact of controlling endemic cattle diseases and conditions on national cattle productivity, agricultural performance and greenhouse gas emissions, ADAS and the Department for Environment, Food & Rural Affairs (Defra), February 2015



Greenhouse-gas reduction factor, $^2\,\%\,CO_2e\,[C]$

Source: Adegbola Adesogan et al., "Mitigation of greenhouse gas emissions in livestock production," Food and Agriculture Organization (FAO), 2013; Giuliano Cecchi et al., "Assessing the greenhouse gas mitigation effect of removing bovine trypanosomiasis in Eastern Africa," Sustainability, 2018, Volume 10, Number 5; M. MacLeod et al., "The greenhouse gas abatement potential of productivity improving measures applied to cattle systems in a developing region," Animal, 2018, Volume 12, Number 4; Options for low emission development in the Bangladesh dairy sector, FAO, 2017; Options for low-emission development in the Kenya dairy sector, FAO, 2017; Study to model the impact of controlling endemic cattle diseases and conditions on national cattle productivity, agricultural performance and greenhouse gas emissions, ADAS and the Department for Environment, Food & Rural Affairs (Defra), February 2015; Supporting low emissions development in the Ethiopian dairy cattle sector, FAO, 2017



Emission-reduction potential, million $tCO_9e^1[A \times B \times C]^3$



Lever implementation cost, \$/tCO₂e¹

Source: Study to model the impact of controlling endemic cattle diseases and conditions on national cattle productivity, agricultural performance and greenhouse gas emissions, ADAS and the Department for Environment, Food & Rural Affairs (Defra), February 2015

 $Note: A 50\% \ move toward "healthy animal status" is assumed as an optimistic scenario in the ADAS research. The 8\% greenhouse-gas reduction factor is an estimate which accounts for a 9\% yield improvement for applicable portions of the livestock herd.$

17 Greenhouse gas – and productivity-focused breeding for livestock

Increased share of animals in production systems with some genetic selection targeting reduced direct methane (CH₄) production per animal, as well as continued selection for productivity improvements (in line with Food and Agriculture Organization [FAO] expected yield gains)



Baseline applicable emissions, million tCO_2e , 12050 [A]

Source: FAOSTAT 2022; McKinsey analysis



Incremental lever implementation, % [B]

Source: MarketsandMarkets 2021 data



Greenhouse-gas reduction factor, 2 % CO₂e [C]

Source: Abacus Bio; Kath Donoghue et al., "Genomic estimated breeding values for methane production in Australian beef cattle," 21st Biennial Conference of the Association for the Advancement of Animal Breeding and Genetics, September 2015; MarketsAndMarkets 2021 data; M.N. Aldridge et al., "Selective breeding as a mitigation tool for methane emissions from dairy cattle," *Animal, December 2021, Volume 15; Peter Amer et al., "The potential impact of breeding strategies to reduce methane output from beef cattle," *Animal Production Science, December 2018, Volume 59, Number 9



Emission-reduction potential, million $tCO_9e^1[A \times B \times C]^3$



Lever implementation cost, \$/tCO₂e¹

Source: FAOSTAT; OECD

Note: For reduction factor, the weighted average across species (by weight of emissions) is used, where applicable. Peter Amer of AbacusBio was consulted for numerous data points related to this lever, including reduction factor, relative strength of breeding systems, and yield impact.

18 Technologies that increase livestock production efficiencies

Incorporating ionophores in animal feed improves productivity per animal and reduces the amount of methane released per animal



Baseline applicable emissions,

million tCO₂e,¹2050 [A]

Source: FAOSTAT 2022; McKinsey analysis



Incremental lever implementation, % [B]

Source: Eloize Jaqueline Askel et al., "Growth performance and safety of meat from cattle feedlot finished with monensin in the ration," Semina: Ciências Agrárias, March 2018, Volume 39, Number 2; Greenhouse gas mitigation options and costs for agricultural land and animal production within the United States, ICF International, February 2013



Greenhouse-gas reduction factor, 2 % CO₂e [C]

Source: Amelia K Almeida, Annette Cowie, and Roger S Hegarty, "Meta-analysis quantifying the potential of dietary additives and rumen modifiers for methane mitigation in ruminant production systems," *Animal Nutrition*, December 2021, Volume 7, Number 4; Karen Beauchemin et al., *An evaluation of evidence for efficacy and applicability of methane inhibiting feed additives for livestock*, Global Research Alliance, November 2021; Mathijs Harmsen, "Non-Co₂ greenhouse gas mitigation in the 21st century," Utrecht University, June 21, 2019



Emission-reduction potential, million $tCO_2e^1[A \times B \times C]^3$



Lever implementation cost savings, \$/tCO₂e¹

Source: Tara Felix, "Ionophores: A technology to improve cattle efficiency," Penn State Extension, updated February 2017

Note: Interviews with Dr. Amelia de Almeida (University of New England) and Dr. Ermias Kebreab (UC Davis) contributed to the determination of the incremental lever implementation percentage. The 6% greenhouse-gas reduction factor is a combined estimate which accounts for a 4% reduction in emissions for enteric fermentation and a 6% yield improvement for applicable portions of the livestock herd.

19 Heat stress management

Reducing heat stress experienced by animals to improve productivity per animal and to lower animal mortality, improving methane per yield and net methane emissions



Baseline applicable emissions,

million tCO₂e,12050 [A]

Source: FAOSTAT 2022; McKinsey analysis



Incremental lever implementation, % [B]



Greenhouse-gas reduction factor, 2 % CO₂e [C]

Source: Mario Herrero et al., "Impacts of heat stress on global cattle production during the 21st century: A modelling study," *The Lancet Planetary Health*, March 2022, Volume 6, Number 3



Emission-reduction potential, million $tCO_2e^1[A \times B \times C]^3$



Lever implementation cost savings, \$/tCO₂e¹

Source: Elizabeth J. Bigler et al., "Impacts of shade on cattle well-being in the beef supply chain," *Journal of Animal Science*, February 2021, Volume 99, Number 2; Perano et al., "Economic Returns for Different Cooling Systems for Dairy Cattle," Animal Environment and Welfare, October 2017; "Practice: 717 - Livestock shade structure," USDA Natural Resources Conservation Service, December 2013; "Livestock shade structure," Natural Resources Conservation Service (NRCS) Florida, September 2008

 $Note: An interview \ with Philip\ Thornton\ of\ CCFAS-CGIAR\ contributed\ to\ the\ determination\ of\ the\ incremental\ lever\ implementation\ percentage.$ The 6% greenhouse-gas reduction factor is an estimate which accounts for\ a 6% yield\ improvement\ for\ applicable\ portions\ of\ the\ livestock\ herd.

20 Feed grain processing for digestibility

Improving starch digestibility of grain through mechanical processing, which improves productivity and reduces methane-producing enteric fermentation in animals



$Baseline\,applicable\,emissions,$

million tCO₂e,12050 [A]

Source: FAOSTAT 2022; McKinsey analysis



Incremental lever implementation, % [B]

Source: Lizzie Bonsall, "Brazilian beef: The China of Latin America?," FoodNavigator-USA, updated July 3, 2015; Mathijs Harmsen, "Non-CO $_2$ greenhouse gas mitigation in the 21st century," Utrecht University, June 21, 2019; M L Galyean et al., "Nutritional recommendations of feedlot consulting nutritionists: The 2015 New Mexico State and Texas Tech University survey," Journal of Animal Science, June 2016, Volume 94, Number 6



Greenhouse-gas reduction factor, 2 % CO₂e [C]

Source: Adegbola Adesogan et al., "Mitigation of greenhouse gas emissions in livestock production," Food and Agriculture Organization (FAO), 2013; "Can two negatives make a positive?," US Department of Agriculture Tellus, accessed January 10, 2023; Cattle grain processing symposium, Oklahoma State University, November 2006; Khalil Safaei and WenZhu Yang, "Effects of grain processing with focus on grinding and steam-flaking on dairy cow performance," in Herbivores, IntechOpen, March 2017



Emission-reduction potential, million $tCO_ne^1[A \times B \times C]^3$

1

Lever implementation cost, \$/tCO₂e¹

Source: G.E. Erickson, T.J. Klopfenstein, and C.N. Macken, "The cost of corn processing for finishing cattle," *The Professional Animal Scientist*, February 2006, Volume 22, Number 1; Mathijs Harmsen, "Non-CO $_2$ greenhouse gas mitigation in the 21st century," Utrecht University, June 21, 2019

Note: The 5% greenhouse-gas reduction factor is a combined estimate which accounts for an 11% reduction in emissions for enteric fermentation and a 6% yield improvement for applicable portions of the livestock herd. Lever implementation cost was calculated with assumptions based on Food and Agriculture Organization (FAO) GLEAM (Global Livestock Environmental Assessment Model) data on stocks and emissions; there are an assumed 6,300,077 dairy cows (24% of which are on grassland), 27,984,676 beef cows (12% of which are on grassland), and 199,732 buffalo (15% of which are on grassland).

21 Shift to higher-fat diet

Expand dry-matter percentage (DM%) of fats in animal diets to reduce methane production



Baseline applicable emissions,

million tCO₂e,12050 [A]

Source: FAOSTAT 2022; McKinsey analysis



Source: OECD-FAO agricultural outlook 2021-2030, OECD, July 2021

Incremental lever implementation, % [B]



Greenhouse-gas reduction factor, 2 % CO₂e [C]

Source: Julia O Fouts et al., "Enteric methane mitigation interventions," Translational Animal Science, April 2022, Volume 6, Number 2



Emission-reduction potential, million $tCO_0e^1[A \times B \times C]^3$



Lever implementation cost, \$/tCO₂e¹

Source: Alex Scott, "DSM seeks approval of additive that minimizes methane from cattle," Chemical Engineering News, July 23, 2019

Note: Lever implementation cost was calculated with assumptions based on Food and Agriculture Organization (FAO) GLEAM (Global Livestock Environmental Assessment Model) data on stocks and emissions; there are an assumed 6,300,077 dairy cows (24% of which are on grassland) and 27,984,676 beef cows (12% of which are on grassland).

22 Decrease forage-to-concentrate ratio

Decreasing the amount of forage and increasing the grain concentrates as a proportion of diet, leading to a decrease in methane emissions



Baseline applicable emissions,

million tCO₂e,¹2050 [A]

Source: FAOSTAT 2022; McKinsey analysis



Incremental lever implementation, % [B]

Source: Bruce Greig, "Aspects of South American dairying," South Island Dairy Event, May 2006; OECD-FAO agricultural outlook 2021-2030: Meat, OECD, July 2021



Greenhouse-gas reduction factor, $^2\%$ CO $_2$ e [C]

Source: Claudia Arndt et al., "Full adoption of the most effective strategies to mitigate methane emissions by ruminants can help meet the 1.5 °C target by 2030 but not 2050," Sustainability Science, May 2022, Volume 119, Number 20



Emission-reduction potential, million $tCO_2e^1[A \times B \times C]^3$



Lever implementation cost savings, \$/tCO₂e¹

Source: Larry Muller and Peter Tozer, "Economics of supplemental feeding with pasture-based systems," Penn State Extension, updated May 9, 2016

Note: The 8% greenhouse-gas reduction factor is an estimate based on a 9% yield improvement for applicable portions of the livestock herd. Lever implementation cost savings assumes an average cow of 1,000 lbs; intake at 0.5% body weight = 5 lbs. Lever implementation cost was also calculated with assumptions based on Food and Agriculture Organization (FAO) GLEAM (Global Livestock Environmental Assessment Model) data on stocks and emissions; there are an assumed 6,300,077 dairy cows (24% of which are on grassland) and 27,984,676 beef cows (12% of which are on grassland).

23 Feed additives

We evaluated 3 feed additives as potential levers for reducing emissions, primarily methane, from livestock. These solutions included 3-nitrooxypropanol (3-NOP), red seaweed, and hydrogen (H_2) electron sinks (nitrates). Because the scale of implantation for each is not yet clear, we have combined them as a single lever for simplicity:

- 3-NOP is a feed additive that blocks enzymes needed for methanogenesis, thus decreasing methane production in ruminants
- Nitrate feed additives reduce the amount of methane produced in the intestinal lumen of livestock, reducing methane emissions
- Inclusion of freeze-dried red seaweed (Asparagopsis taxiforma) in livestock feed diets suppresses methanogenesis and reduces the amount of methane emitted



Baseline applicable emissions, million tCO₂e, 12050 [A]

Source: FAOSTAT 2022; McKinsey analysis



Incremental lever implementation, % [B]

Source: Defined in Hannah Ritchie and Max Roser, "Farm size and productivity," Our World in Data, 2022 and assuming adoption rates of 70% in US, EU, Brazil, Australia, and New Zealand and 20% in Asia, Africa, and other Latin American countries



Greenhouse-gas reduction factor, 2 % CO₂e [C]

Source: A. Bannink et al., "Antimethanogenic effects of nitrate supplementation in cattle: A meta-analysis," *Journal of Dairy Science*, December 2020, Volume 103, Number 12; Claudia Arndt et al., "Full adoption of the most effective strategies to mitigate methane emissions by ruminants can help meet the 1.5 "C target by 2030 but not 2050," *Sustainability Science*, May 2022, Volume 119, Number 20; Ermias Kebreab et al., "Inclusion of Asparagopsis armata in lactating dairy cows' diet reduces enteric methane emission by over 50 percent," *Journal of Cleaner Production*, October 2019, Volume 234; Ermias Kebreab et al., "Red seaweed (Asparagopsis taxiformis) supplementation reduces enteric methane by over 80 percent in beef steers," PLOS ONE, March 2021, Volume 16, Number 3; expert interviews; Karen A. Beauchemin and Chanhee Lee, "A review of feeding supplementary nitrate to ruminant animals: nitrate toxicity, methane emissions, and production performance," *Canadian Journal of Animal Science*, September 2014, Volume 94, Number 4



Emission-reduction potential, million $tCO_2e^1[A \times B \times C]^3$



Lever implementation cost, \$/tCO₂e¹

Source: "Commission implementing regulation (EU) 2022/565 of 7 April 2022 concerning the authorisation of a preparation of 3-nitrooxypropanol as a feed additive for dairy cows and cows for reproduction," Official Journal of the European Union, April 2022; expert interviews; Karen Beauchemin et al., An evaluation of evidence for efficacy and applicability of methane inhibiting feed additives for livestock, Global Research Alliance, November 2021; The USDA's National Organic Program dry matter intake recommendations

Note: Lever implementation cost was calculated with assumptions based on Food and Agriculture Organization (FAO) GLEAM (Global Livestock Environmental Assessment Model) data on stocks and emissions; there are an assumed 6,300,077 dairy cows (24% of which are on grassland) and 27,984,676 beef cows (12% of which are on grassland). Final values may not exactly match A x B x C calculations, because of rounding.

24 N-inhibitors and urease inhibitors on pasture

Nitrate feed additives reduce the amount of methane produced in the intestinal lumen of livestock, reducing methane emissions



Baseline applicable emissions, million tCO₂e, 12050 [A]

Source: FAOSTAT 2022; McKinsey analysis



Incremental lever implementation, % [B]

Source: Mathijs Harmsen, "Non-CO $_2$ greenhouse gas mitigation in the 21st century," Utrecht University, June 21, 2019



Greenhouse-gas reduction factor, ${}^2\%$ CO $_2$ e [C]

Source: Yunting Fang et al., "Efficiency of two nitrification inhibitors (dicyandiamide and 3, 4-dimethypyrazole phosphate) on soil nitrogen transformations and plant productivity: A meta-analysis," Scientific Reports, 2016, Volume 6; Chibuike et al., "The persistence and efficacy of nitrification inhibitors to mitigate nitrous oxide emissions from New Zealand pasture soils amended with urine," Geoderma Regional, September 2022, Volume 30; Freeman et al., Evidence review of the efficacy of nitrification and urease inhibitors, Ricardo Energy & Environment, 2020



Emission-reduction potential, million $tCO_9e^1[A \times B \times C]^3$



Lever implementation cost, \$/tCO_oe¹

Source: "Efficiency of two nitrification inhibitors," 2016; FAO for livestock density based on global pastureland and animals raised on pastureland

Note: Final values may not exactly match A x B x C calculations, because of rounding.

25 Large-scale anaerobic manure digestion

Capture and utilization of greenhouse gases through large-scale digesters (complete mix, plug flow, and anaerobic covered-lagoon digesters) primarily in mature economies



Baseline applicable emissions, million tCO_2e , 12050 [A]

Source: FAOSTAT 2022; McKinsey analysis



Incremental lever implementation, % [B]

Source: Wina H.J. Crijns-Graus, Mirjam Harmelink, and Chris Hendriks, "Marginal GHG-abatement curves for agriculture," Ecofys, April 2004



Greenhouse-gas reduction factor, $^2\,\%\,CO_2e\,[C]$

Source: Ignacio Perez Dominguez et al., "An economic assessment of GHG mitigation policy options for EU agriculture," European Commission Joint Research Centre, 2016; Robert Beach et al., "Methane and nitrous oxide mitigation in agriculture," The Energy Journal, 2006, Volume 27; Robert Beach et al., "Structural change as a key component for agricultural non-CO₂ mitigation efforts," Nature Communications, March 2018, Volume 9, Volume 1060.



Emission-reduction potential, million $tCO_9e^1[A \times B \times C]^3$



Lever implementation cost, \$/tCO₂e¹

Source: B. Wade Brorsen and Cortney Cowley, "Anaerobic digester production and cost functions," Ecological Economics, October 2018, Volume 152; Greenhouse gas mitigation options and costs for agricultural land and animal production within the United States, ICF International, February 2013; US Environmental Protection Agency data on share of existing facilities

Note: For lever implementation cost, capital expenditure assumes straight-line depreciation (15-year lifetime).

26 Small-scale anaerobic manure digestion

Capture and utilization of greenhouse gases through small-scale digesters, primarily in maturing economies and locations with smaller livestock herds



Baseline applicable emissions, million $tCO_9e^{1/2}$ 050 [A]

Source: FAOSTAT 2022; McKinsey analysis



Incremental lever implementation, % [B]

Source: Wina H.J. Crijns-Graus, Mirjam Harmelink, and Chris Hendriks, "Marginal GHG-abatement curves for agriculture," Ecofys, April 2004



Greenhouse-gas reduction factor, 2 % CO₂e [C]

Source: Ignacio Perez Dominguez et al., "An economic assessment of GHG mitigation policy options for EU agriculture," European Commission Joint Research Centre, 2016; Robert Beach et al., "Methane and nitrous oxide mitigation in agriculture," *The Energy Journal*, 2006, Volume 27; Robert Beach et al., "Structural change as a key component for agricultural non-CO₂ mitigation efforts," *Nature Communications*, March 2018, Volume 9, Number 1060.



Emission-reduction potential, million $tCO_9e^1[A \times B \times C]^3$



Lever implementation cost, $$/tCO_2e^1$

Source: B. Wade Brorsen and Cortney Cowley, "Anaerobic digester production and cost functions," *Ecological Economics*, October 2018, Volume 152; *Greenhouse gas mitigation options and costs for agricultural land and animal production within the United States*, ICF International, February 2013; Richard Blanchard and Alun Scott, "The role of anaerobic digestion in reducing dairy farm greenhouse gas emissions," *Sustainability*, March 2021, Volume 13, Number 5; US Environmental Protection Agency data on share of existing facilities

Note: For lever implementation cost, capital expenditure assumes straight-line depreciation (15-year lifetime).

27 Improved fuel efficiency in fishing vessels

Improved fuel efficiency of fishing vehicles through reduction in drag (eg, from fishing gear), new vessel design, route optimization, and speed optimization



Baseline applicable emissions, million tCO_9e , 12050 [A]

Source: FAOSTAT 2022; McKinsey analysis



Incremental lever implementation, % [B]

Source: McKinsey analysis



Greenhouse-gas reduction factor, 2 % CO₂e [C]

Source: James F. Muir, "Fuel and energy use in the fisheries sector," Food and Agriculture Organizations of the United Nations, 2015; Lee Kindberg, "Improving vessel and supply chain fuel efficiency," Mobile Sources Technical Review Subcommittee (MSTRS), April 19, 2012; Odd Magnus Faltinsen et al., "The influence of route choice and operating conditions on fuel consumption and $\rm CO_2$ emission of ships," Journal of Marine Science and Technology, January 2016, Volume 21



 $\label{eq:million} \begin{aligned} & \textbf{Emission-reduction potential,} \\ & \text{million } tCO_2 e^1 [\textbf{A} \times \textbf{B} \times \textbf{C}]^3 \end{aligned}$



Lever implementation cost savings, $$/tCO_2e^1$

Source: Source: James F. Muir, "Fuel and energy use in the fisheries sector," Food and Agriculture Organization of the United Nations, 2015; Odd Magnus Faltinsen et al., "The influence of route choice and operating conditions on fuel consumption and CO₂ emission of ships," *Journal of Marine Science and Technology*, January 2016, Volume 21

Note: Lever implementation cost savings are estimated based on energy expenditure associated with the emissions total sourced from the Food and Agriculture Organization and converted into fuel savings. Fuel prices are regionalized used the global diesel price index.

28 Conversion to hybrid and electric fishing vessels

Conversion of gasoline-powered fishing vessels to electric or hybrid-electric systems; primarily applicable for new fishing vehicles due to high capital expenditure requirements



Baseline applicable emissions, million tCO_2e , 12050 [A]

Source: FAOSTAT 2022; McKinsey analysis



Incremental lever implementation, % [B]

Source: McKinsey analysis



Greenhouse-gas reduction factor, $^2\%$ CO $_2$ e [C]

Source: Kiyotaka Tahara and Kazuhito Watanabe, "Life cycle inventory analysis for a small-scale trawl fishery in Sendai Bay, Japan," Sustainability, April 2016, Volume 8, Number 4; Michael Bell et al., "Electrifying the fleet': More sustainable propulsion options for the small-scale fishing fleet," The National Federation of Fishermen's Organisations, April 2022



Emission-reduction potential, million $tCO_9e^1[A \times B \times C]^3$



Lever implementation cost, \$/tCO₂e¹

Source: Food and Agriculture Organization (FAO) fishery and aquaculture statistics; FAO baseline energy expenditure associated with fuel use; International Energy Agency; Michael Bell et al., "'Electrifying the fleet': More sustainable propulsion options for the small-scale fishing fleet," The National Federation of Fishermen's Organisations, April 2022; Our World in Data

Note: Incremental lever implementation percentage is based on a fishing vessel engine lifetime of about 30 years. For lever implementation cost, fuel use data was converted to liters of diesel fuel equivalents at a price of \$1.35/liter; the cost of electricity to produce the equivalent amount of energy was subtracted at a rate of \$133.90/MWh.

¹Metric tons of carbon dioxide equivalent.

² Difference due to greenhouse-gas reduction factor, % rounding.

 $^{^3}$ Final values may not exactly match A x B x C calculations due to rounding to whole values.

Endnotes

- 1 "Reducing agriculture emissions through improved farming practices," McKinsey, May 6, 2020.
- 2 Hannah Ritchie and Max Roser, "Land use," Our World in Data, September 2019; "Water in agriculture," World Bank, October 5, 2022.
- 3 "Our global food system is the primary driver of biodiversity loss," United Nations Environment Programme (UNEP), February 3, 2021.
- 4 "Food loss" refers to food that is lost at or near the time of harvest, while "food waste" refers to food that is fit for consumption but discarded at the consumption or retail phase. For more, see *UNEP food waste index report 2021*, UNEP, March 4, 2021.
- 5 Climate change and land, IPCC, 2019.
- 6 "IPR Forecast Policy Scenario + Nature," PRI Association, January 9, 2023.
- 7 "Global Livestock Environmental Assessment Model (GLEAM)," Food and Agriculture Organization of the United Nations (FAO), accessed January 4, 2023.
- 8 Global innovation needs assessments: Protein diversity, ClimateWorks Foundation, November 1, 2021.
- 9 "Land use in agriculture by the numbers," FAO, May 7, 2020; Tim G. Benton et al., Food system impacts on biodiversity loss: Three levers for food system transformation in support of nature, Chatham House, February 2021.
- 10 Based on McKinsey analysis and Inevitable Policy Response (IPR) Nature Scenario; "IPR 2021 Forecast Policy Scenario and 1.5C Required Policy Scenario," Vivid Economics, accessed January 4, 2023.
- 11 "Summary for policymakers," Climate change 2021: The physical science basis. Contribution of Working Group I to the Sixth Assessment Report of the Intergovernmental Panel on Climate Change, IPCC, 2021.
- 12 Planetary boundaries are thresholds based on environmental factors such as greenhouse-gas emissions, forests, and biodiversity that are influenced by human behavior. These thresholds are set to provide a benchmark to guide policy makers seeking to limit anthropogenic damage to the environment. For more, see "Planetary boundaries," Stockholm Resilience Centre, accessed January 4, 2023.
- 13 Climate change 2022: Mitigation of climate change: Summary for policymakers, IPCC, 2022.
- 14 Anne Grimmelt, Jessica Moulton, Chirag Pandya, and Nadya Snezhkova, "Hungry and confused: The winding road to conscious eating," McKinsey, October 5, 2022.
- 15 Anjan Asthana, Tom Brennan, Dave Eickholt, and John Levene, "How agtech start-ups can survive a capital drought," McKinsey, November 10, 2022.
- 16 Hannah Smith-Brubaker, "Inflation Reduction Act invests \$40 billion in climate-smart agriculture," Pasa Sustainable Agriculture, 2022.
- 17 For more, see "The urgency of 1.5°C," World Wide Fund for Nature (WWF), accessed January 4, 2023.
- 18 "Livestock and landscapes," FAO, accessed January 4, 2023.

- "Food loss" refers to food that is lost at or near the time of harvest, while "food waste" refers to food that is fit for consumption but discarded at the consumption or retail phase. For more, see UNEP food waste index report 2021, UNEP, March 4, 2021.
- 20 The state of food and agriculture: Moving forward on food loss and waste reduction, FAO, 2019.
- 21 Due to slight differences in scope, food loss and food waste estimates are not completely additive; FAO and UNEP have stated they are working together to combine metrics. For more, see UNEP food waste index report 2021, March 4, 2021.
- 22 Climate change and land, IPCC, 2019.
- 23 "Sustainable development goals: Indicator 12.3.1 Global food loss and waste," FAO, accessed January 4, 2023.
- 24 Craig Hanson et al., *Reducing food loss and waste*, World Resources Institute working paper, Creating a Sustainable Food Future Series, installment 2, June 2013.
- 25 UNEP food waste index report 2021, March 4, 2021; Maria Oria and Barbara O. Schneeman, A National Strategy to Reduce Food Waste at the Consumer Level, Washington, DC: The National Academies Press, 2020.
- 26 "IPR Forecast Policy Scenario + Nature," January 9, 2023.
- 27 "Food wastage footprint & climate change," FAO, accessed January 4, 2023.
- 28 Marta Bianchi et al., "The climate impact of excess food intake an avoidable environmental burden," Resources, Conservation and Recycling, November 2021, Volume 174; "Tackling food loss and waste: A triple win opportunity," FAO, September 29, 2022.
- 29 Climate change mitigation through the circular economy, Circle Economy, March 2021.
- 30 "Goal 12: Ensure sustainable consumption and production patterns," United Nations, accessed January 4, 2023.
- 31 "New '123 Pledge' set to mobilize global action on food loss and waste as key climate strategy," UNEP, November 18, 2022.
- 32 Food system impacts on biodiversity loss, February 2021.
- 33 For more, see "The IUCN Red List of Threatened Species," International Union for Conservation of Nature and Natural Resources, accessed May 11, 2023.
- 34 Based on McKinsey analysis and Inevitable Policy Response (IPR) Nature Scenario; "IPR 2021 Forecast Policy Scenario and 1.5C Required Policy Scenario," accessed January 4, 2023.
- 35 Global Nature Markets landscaping study, Taskforce on Nature Markets, December 2022; "Today's VCM, explained in three figures," Ecosystem Marketplace, accessed January 4, 2023.
- 36 "About the Conservation Reserve Program," Farm Service Agency, US Department of Agriculture (USDA), accessed May 11, 2023.
- 37 Shea Swenson, "As COP27 comes to a close, agriculture initiatives are top priority," *Modern Farmer*, November 18, 2022.
- 38 Jane O'Malley and Stephanie Searle, "The impact of the U.S. Renewable Fuel Standard on food and feed prices," International Council on Clean Transportation, January 13, 2021.

- 39 T. Nemeck and J. Poore, "Reducing food's environmental impacts through producers and consumers," *Science*, June 2018, Volume 360, Number 6392.
- 40 "Livestock and landscapes," FAO, accessed January 4, 2023.
- 41 "Reducing food's environmental impacts," June 2018.
- 42 Hannah Ritchie, "If the world adopted a plant-based diet we would reduce global agricultural land use from 4 to 1 billion hectares," Our World in Data, March 4, 2021; "Land use per kilogram," Our World in Data, accessed May 11, 2023; Ingrid Odegard et al., "Ex-ante life cycle assessment of commercial-scale cultivated meat production in 2030," International Journal of Life Cycle Assessment, 2023, Volume 28.
- 43 Global innovation needs assessments: Protein diversity, ClimateWorks Foundation, November 1, 2021.
- 44 McKinsey modeling based on "Plant-rich diets," Project Drawdown, accessed May 11, 2023.
- 45 2022 state of the industry report: Plant-based meat, seafood, eggs, and dairy, Good Food Institute (GFI), 2023.
- 46 Alternative proteins, World Economic Forum, January 2019.
- 47 T. Beal et al., "Protein quality as a complementary functional unit in life cycle assessment (LCA)," *The International Journal of Life Cycle Assessment*, 2023, Volume 28.
- 48 James Temple, "Bill Gates: Rich nations should shift entirely to synthetic beef," MIT Technology Review, February 14, 2021.
- 49 E. Audsley et al., "Estimation of the greenhouse gas emissions from agricultural pesticide manufacture and use," Cranfield University, August 2009; Alicia Ledo, Stefano Menegat, and Reyes Tirado, "Greenhouse gas emissions from global production and use of nitrogen synthetic fertilisers in agriculture," Scientific Reports, August 2022, Volume 12, Number 14490.
- 50 "Clean ammonia," Nutrien, accessed May 11, 2023.
- 51 "Digital America: A tale of the haves and have-mores," McKinsey Global Institute, December 1, 2015.
- 52 "Global Livestock Environmental Assessment Model (GLEAM)," FAO, accessed January 4, 2023.
- 53 Graeme Attwood et al., "Use of lactic acid bacteria to reduce methane production in ruminants, a critical review," *Frontiers in Microbiology*, October 2019, Volume 10.
- 54 Kristian Henriksen et al., "Comparative economic performance and carbon footprint of two farming models for producing Atlantic salmon (Salmo salar): Land-based closed containment system in freshwater and open net pen in seawater," *Aquacultural Engineering*, March 2016, Volume 71.
- 55 Based on emissions totals statistics from the Food and Agriculture Organization of the United Nations; for more, see FAO.org. For detailed explanations of the MACC calculation methodology, please see the appendix.
- 56 Although these measures are not included in the MACC, many are discussed in previous sections on agtech innovation and land-use change and as part of investment opportunities.
- 57 David Fiocco, Vasanth Ganesan, Maria Garcia de la Serrana Lozano, and Liz Harrison, "Voice of the US farmer in 2022: Innovating through uncertainty," McKinsey, September 23, 2022.
- Table A1 in the appendix provides an overview of the cobenefits associated with each of the sustainability measures as well as an aggregate impact on planetary and nonplanetary goals. Additional detail on specific cobenefits can be found in the appendix along with detailed lever descriptions and calculation methodologies.

- 59 "Will the world's breadbaskets become less reliable?," McKinsey Global Institute, May 18, 2020.
- 60 World Food and Agriculture Statistical Yearbook 2022, FAO, 2022.
- Brenton Chookolingo et al., "How much of the world's food do smallholders produce?," *Global Food Security*, 2018, Volume 17.
- 62 "Voice of the US farmer in 2022," September 23, 2022; "Farm share of U.S. food dollar reached historic low in 2021," Economic Research Service, USDA, November 28, 2022.
- 63 Jack Ellis, "Agriculture produces just 1% of carbon credits, data suggests," *AgFunderNews*, September 28, 2021.
- 64 Keith Fuglie and Kelly P. Nelson, "Investment in U.S. public agricultural research and development has fallen by a third over past two decades, lags major trade competitors," Economic Research Service, USDA, June 6, 2022.
- 65 Anjan Asthana, Tom Brennan, Dave Eickholt, and John Levene, "How agtech start-ups can survive a capital drought," McKinsey, November 10, 2022.
- 66 FAOSTAT, FAO, accessed November 2022.
- 67 Alicia Ledo, Stefano Menegat, and Reyes Tirado, "Greenhouse gas emissions from global production and use of nitrogen synthetic fertilisers in agriculture," *Scientific Reports*, August 2022, Volume 12, Number 14490.
- 68 Ibid.

The agricultural transition: Building a sustainable future
June 2023
Copyright © McKinsey & Company
Designed by Leff
Cover image: © Edwin Remsberg/Getty Images
All interior images © Getty Images

www.McKinsey.com



in @McKinsey