

It's more imperative than ever that organizations invest in their people leaders to gain a performance edge



There is an undeniable connection between great managers and great business results

21X

Larger total shareholder returns for organizations in the top 25 percent of management practices compared to those in the bottom 25 percent¹



But most organizations are not tapping into the full potential of developing true people leaders

<25%

Of employees perceive their leadership culture as inspiring and fit for purpose²

75%

Of employees say their immediate manager is the most stressful part of their iob³



Building inclusive leadership capabilities empowers leaders to get the best out of all people and unleash the performance power of the organization

2X

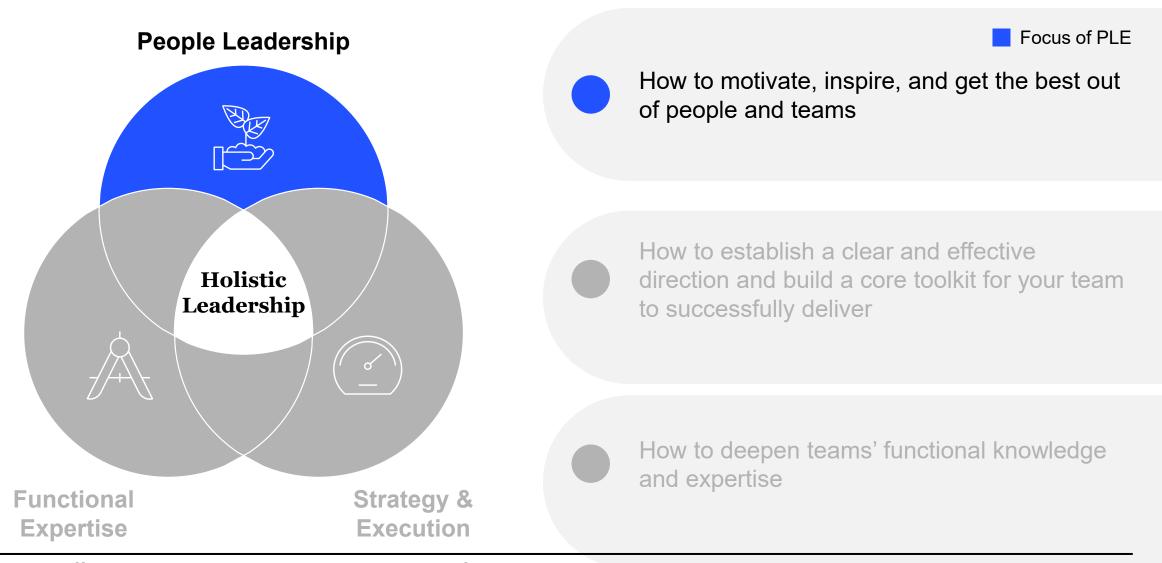
Increase in likelihood to reach or surpass financial targets if an organization has inclusive leaders versus organizations that do not⁴

76%

Reduction in attrition risk when organizations have inclusive leaders⁵

- 1. "Rethinking the role of the middle manager" (2024) McKinsey Quarterly
- 2. McKinsey's State of Organizations (2023)
- 3. <u>"Stress is killing you"</u> (August 2014) Everest College
- 4. Deloitte insights (2022)
- 5. "What Makes an Inclusive Leader" (2023) Harvard Business Review

McKinsey's People Leadership Edge (PLE) focuses on the people leadership competencies of a holistic leadership model



Participants will walk away with skills and tools to help them lead through complexity and seize opportunities for innovation

People Leadership Edge (PLE) program journey on next slide

		Objectives	Topics covered
	Authentic self- leadership	Understand unique leadership style to leverage strengths, identify blind spots and raise others up	 Defining who you are as a leader Identifying your "accidental diminishers" or behaviors that unintentionally limit team performance
8	Innovation and performance	Create environments that encourage everyone to bring their best ideas and promote healthy conflict, enabling teams to navigate and make the right decisions while leading in complex times	 Building psychological safety to enable agility and innovation Encouraging debate and hearing from divergent perspectives
	Organizational influence	Manage through complexity and inspire others to implement new behaviors	 Recognizing and highlighting moments where inspiring leadership is needed during moments of complexity Building a resilient bench of leaders through inclusive mentorship and sponsorship

PLE is a 12-week journey that comprises immersive, expertled virtual sessions, live peer group discussions, real-world practice, and self-paced digital modules See detailed journey in appendix



Other program components

Pre- and Post- Survey

360 survey on people leadership behaviors

Survey before and after journey to baseline and evaluate growth in leadership pillars

Individual Challenges

(3) offline assignments
Individual-led "challenges" to reflect on and apply concepts and tools to grow inclusion in your teams in real-time

Leadership Peer Boards

(3) 1hr virtual peer groups

Small group, participantfacilitated, peer coaching boards
to debrief challenges and problem
solve with cohort members

Digital Modules

(2) 1hr self-paced digital modules

Module 1: Increasing Awareness

Module 2: Fostering Learning

Teams

Upskilling people leaders can be the critical unlock for complex and high stakes organizational contexts

Not exhaustive-common use cases

People Leadership Edge is a good fit for organizations who are:

Transforming



Embarking on or are in the midst of significant organization-wide transformation or turn-around that relies on a broad set of distributed people leaders to deliver change or improve performance



re-organization
resulting in the
creation of new
teams and
working norms,
requiring a sharp
focus on people
leadership
excellence

Scaling



Scaling or high growth, with a rapidly increasing people leadership base, who need to deliver on ambitious targets and goals



Missing a specific and common people leadership model for mid-level people leaders

Changing the culture



Seeking to drive innovation on teams by building the trust and psychological safety needed for new ideas and collaborative decision making



Driving needed cultural or org health improvements, which requires unlocking the effectiveness of mid-level leaders to motivate and inspire teams

McKinsey brings a proven methodology of building capabilities at scale

Through a combination of...

- Expert-led sessions to introduce concepts and generate discussion
- Real-time feedback mechanisms for growth and proficiency
- Practical application exercises to reinforce skills
- Emphasis on peer learning and connection

...we reskill thousands of people leaders to steward cultural change in their organizations

We've reached 1M+
participants through our
capability building
programs, across 80+
countries and 3,000+
organizations,
receiving an average
98% recommendation
rate

PLE: Getting Started

Participant profile

This program is designed for any mid-level managers to early-senior people leaders; e.g.:

- Managers with direct reports
- Managers with oversight over teams running projects or major initiatives
- High-performing people leaders and leaders who set culture standards
- New people leaders who have grounding in performance management fundamentals



Time commitment

18 hours over 12 weeks (roughly 1-2 hours per week, 6 hours per month)



Program dates

Visit our website to check availability



Program fees

Fee packages are based on the number of participants and can be spread across annual cohort cycles



Organizational commitment

Each organization must designate a "Program Champion" to work with our team to ensure strong participant experience and organizational impact



To get started, visit our <u>website</u>, or email us at: <u>People-Leadership-Edge@mckinsey.com</u>

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Appendix

Detailed look at PLE's learning journey



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Session 1: Authentic self leadership

Understand unique leadership style to leverage strengths, identify blind spots and raise others up

- Defining who you are as a leader
- Identifying your accidental diminishers

Session 2: Innovation and performance

Create environments that encourage everyone to bring their best ideas and promote healthy conflict that gets to the right decision

- Establishing team norms and encouraging collaboration through periodic 'team talks'
- Building psychological safety
- Encouraging debate and hearing from divergent perspectives

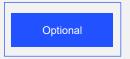
Session 3: Organizational influence

Manage through complexity and inspire others to implement new behaviors

- Recognizing and responding in moments where inspiring leadership is needed
- Developing leaders through mentorship and sponsorship

Session 4: Action insights and make commitments

Celebrate and set next steps to action on insights emerged from the program



Change & Inclusive Leadership in Times of Disruption

Discussion around powerful strategies designed to help your leaders meet the moment

Post-Program Leadership Behavior 360 survey

Pre-Program Leadership Behavior 360 survey

Individual Challenges

Individual-led "challenges" to reflect on and apply concepts and tools to grow inclusion in your teams in real-time, deployed after each live session

Leadership Peer Boards

Small group, participant-facilitated, peer coaching boards to debrief challenges and leverage opportunities to problem solve with cross-organization peers, 1 hr long each

Digital Modules

Adaptability and Resilience:

Module 1: Increasing Awareness

Module 2: Fostering Learning Teams

People Leadership Edge (PLE) journey

Example visualization for a 12-week (~3-month) virtual journey

